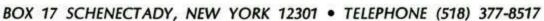
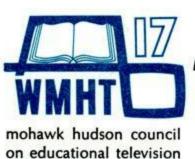
monday 2/14 (1) call mike Ammo re tapes for WNDT on Sport. Call- Rallsom Reed-re duch mail person Barry letter Ku Hill letter Harriel Menply re Scap letter Get Chamber to Support 2TV a legalation Rublish Ceceus tenewal supo Les Curtee menutes Muchy Collins - re 18% Condugeny 12 Karne Callisle - estimate on pgms Annual meety Jun Lowler Ar. Ila Hirts Council questinaire Wally Provost

many In Rob To the Staff The a series of events occurred recently that made me awake of an aufair and I ansure in some respects intolerable setuation that I have unwittingly coursed to exist here We all learn as too get older truic goes by infortunately it takes so but all people don't learn at the same speed and what is obvious to our person can completely escape another. fully Impated that it took me longer theil Through to team appreciate what it means for to the heart of an you for the to have my wife on the Staff. The arrangement started unnocently enough. The come in temporarily to fill a gap that it dedn't seem possible to fill quickly and we needed someone quickly. The second Burny did an excellent golf of F.R. I thought, She worked very bard and bong to me improve our P.R. . The also worked very hard to nuprove that In her desire for anymore heart she was demanding of others and exacting in her demands Her intentions and nime have always been to make Channel 17 a first rate EtV station - one area could be proud of. I think that our concern for the Station

niade In our concern for stations growth niprovernent we ver looked a most unportant point: that home At you could work with Bunny as the PR Duects; you could only work with her as the managers wife you tell the munager what it was lite planned for bee leaving, but for served reasons but it deduit Deem like a bligh prouty change. It would have been had I realized the difficulties it made for you. We both are very sony about this. I think that we have learned on important, a difficult and His not forsible to unde awrong. I know that with Bunny no longer on the staff the pituation will improve . While nery bundy to have Rosalis Hande, as our hers PR to director replace her. costly lesson.





July 8, 1965

Will Macdonald

Dear Mac:

After our discussion yesterday I gave a little more thought to what we had discussed and where we had left things and decided that it might be helpful if I put some of what was on my mind on paper, because so often what one person remembers about a discussion does not always agree with what another person remembers.

As you will recall, or if you do not recall you might check back, I wrote you a note on February 12 confirming your appointment here as Director of Special Projects and in this note I said that in addition to being responsible for ferretting out of special projects for the station you would also be responsible for all aspects of the production. I asked specifically that you keep me informed on all negotiations so that I would be aware of progress and problems.

In the beginning you were good about keeping me informed but gradually I began to be concerned that things were not moving as rapidly as I had hoped they would. I was deeply concerned because although I felt it was your responsibility to keep me informed whether there was progress or not, I was just not being informed and your answer was pretty much that there was not a great deal of progress. I asked for a special kind of weekly report and you turned in another kind of report or no report at all.

As I pointed out to you yesterday, I did not feel that keeping me informed about what you are doing is asking too much, particularly when I met all your requests as far as salary was concerned since your salary is considerably in excess of that of any of the other people on the staff. Now you may feel that these two statements are not related. I feel that they are very closely related. I feel that the closer a person on the staff gets to top management the more responsibility this person should feel for what he is doing and for the station as a whole. I have purposely not burdened you with any other kind of responsibility so that you would have every advantage in terms of time to succeed in bringing in and executing the projects for which you were hired.

But I must say that I cannot go along with your argument that you are a night worker and that you meet deadlines and that there is too much noise in the other room to get any work done. When Ihired you you did not tell me you were a night worker and I assume that whenever you are hired for any job you are aware that there are certain hours when a person is expected to be at his desk or if he is not at his desk then someone is notified as to his whereabouts. There was no reason for me to have to wait until yesterday to learn that there was too much noise in the office and as a result you could not concentrate. This you should have told me weeks ago and perhaps we could have come up with some other kind of arrangement.

As far as being a night worker is concerned, since I am responsible for what you are doing I cannot merely accept your statement that you are a night worker unless you show me what you have been doing at night. Any responsible person thinks about various aspects of his job when he is not in the office but he does not take KXXXXoff the time that he is thinking from his 8-hour day. If he does, chances are he does not stay at the job very long. Most people in the higher salary bracket put in a good deal more than an 8-hour day. I am sure you are aware of this and I am sure that you share my concern even if you may resent the fact that I am concerned.

What this all is leading up to is an insistence on my part that you keep me better informed. This kind of communication has many advantages, not the least of which is the fact that if I am informed I can be helpful.

I would like to know when you are going to hold a meeting, what the purpose of the meeting is, and what you expect to accomplish. This does not have to be a formal detailed notification but just a few words until I get to the point where I feel that we are working on the same channel.

Although I did not say so directly to you, part of our problem with the nursing series was the concern on the part of some of the nursing people that you were holding meetings for which you were unprepared and which gave them some real uneasiness as to whether you were going to be able to exercise the leadership that would get us the grant.

I have sat with you at meetings and noticed that you did not take a single note and I am convinced that it is impossible to come away with all the detail that one needs without taking notes. Now maybe you want to argue this point with me but I do know that this procedure is a matter of course at just about all the meetings I have ever attended from which we wanted to extract information to be used for later action.

Let me be specific now about what I would like from you because I know in the next few weeks you are going to be in and out of here a great deal and I probably will get to see you even less than I have in the past.

- 1) I want minutes of every meeting you have. The minutes should include the purpose for holding the meeting as well as a summary of what was accomplished.
- 2) I want an hour-by-hour record of what you are doing.
- 3) I want you to sign in and out just like everyone else and when you are not at your desk the receptionish should know where you are and I should know before hand where you are going and for what purpose.

Finally, you have told me in the past that you have a short temper and I did have evidence of this. I would just like to remind you that I am not being short tempered about this though I have thought about it for some time before approaching you, that I waited until you actually had one of your proposals accepted for action by NET before I said anything like this to you even though I have been concerned for some time. I would appreciate the same kind of consideration from you.

Mac - page 3 - July 8,,1965

I am sure we both are anxious to see "a Melon in the River" succeed, Jane Rycheck's proposal succeed, Bob Brown's proposal succeed, the nursing proposal succeed, etc., etc.

Good luck!

W M H T S T A F F - A U G. 26, 1 9 6 5

Name Donald E. Schein	Position Manager	Address 1299 Garner Ave.	Telephone
Luther C. Able	Transmitter Eng.	2150 Daisy Lane	377-8085
Lea Anderson	Graphics Director	145 Front St.	346-4856
Dorothy F. Bell	Ececutive Assistant	1533 Union St.	377-8951
June D. Buteau	Associate Editor Scene on 17	QTRS-E-1-NCC	372-0162
Mary W. Buys	Program Manager	ll N.TenBroeck St. Scotia	377-4680
Jack Dedrick	Transmitter Eng.	608 Madison Ave. Albany	
Ramona DeGroff	Receptionist-Typist	28 Virginia Blvd. Scotia	377-6817
William H. Gabb	Transmitter Eng.	1214 Hillside Dr. Watervliet	AR3-1682
James G. Fahey	Studio Engineer	224 Droms Rd. Scotia	399-4517
Sandra L. Fuller	Stenographer	Box 176, Sacandaga Rd. Scotia	377-0498
Franklin E. Kraus	Field Engineer	15 Stella Ter. Albany	869-6403
Paul A. Lanoue	Studio Engineer	152 Melrose Ave. Albany	482-1809
Will MacDonald	Special Projects Dir.	829 Union St.	346-3538
William C. Manley	Producer-Director	110 Union St., Apt.12	346-2173
A. F. Melzig	Transmitter Eng.	Sand Lake, N. Y.	674-5658
Susan Brita Tate	Producer-Director	901 Nott St.	372-9698
Wallace H. Provost	Acting Chief Engineer	R.D.#2, Schoharie	AX5-7474
Willard J. Stone	Production Manager	25 1/2 Columbia Ave.	372-3148
E. Daniel Sweeney	Youth Corps Coordinator	1315 Waverly Place	374-6575
Bernice Schein	Public Relations Dir.	1299 Garner Ave.	346-5708
Erik Van de Bogart	In-School Coordinator	6 Boyle Road Scotia	377-9483

Switching . There are four basic switching functions

1. The straight wwitch or "Take." This is the instantaneous replacement of was the picture from one camera chain with that of another.

- 2. The Dissolver-This is the fading in of the picture forom one camera chain while the picture from another fades to bake black. This may be done fast or slow. A dissolve may be held at the half way position and is km known then as a lap dissolve
- 3. Fade to Black (Fade out or Fade in.) A signal mant be fade to black and then another signal may be fadedin from black. \
- 4. "Super" This is usually meant in connection with superimposing titles or credits over the picture.

Whether the director is doing his own switching or using a technical director or switcher kw he will alwayscall for each action twice. The first time will be a Ready Cue or warning cue and this is follwed by the action cue. The purpose of the Ready Cue is to warn the cameramen, the switcher, the audio man and perhaps the boom opera tor of exactly what the next ackion director's action will be.

The Ready Cue The word "Ready" before a camera number is always followed by the action cue unless under certain circumstances the director makes an on-the-spot

change, ibashbabxbabxbabxa in which case he may ready another camera.

Example of a Take

"Ready One . . . Take One. Ready Two . . . Take Two."

Example of a Dissolve

"Ready to dissolve three two . . . dissolve two.

Examplexefxa

The Super

The command for a Super is as follows:

"Ready Super Two . . . Super Two." In this case camera two is spuered over what ever sixual picture is on.

- 1) "Ready Three . . . Take Three." In this case the director is going from the two supered xixxxixxxx pictures to a different picture
- 2)"Ready to take out super . . . Take out super." This direction is

on camera one when camera one and two have been supered.

3. "Ready and on two... Full on twon." This direction is used

when the director has a lap dissolve and wants to eliminate one

of the pictures. This cannot be done with a "Take" direction since

both pictures are on. If you have a tassuper of a lap disslove of

cameras one and two, "Full on Two" means to switch fade out One.

The Fade

The command to fade out or fade in can be done separately or in sequence depending upon what is happening.

l. Fade out and fade in. This is used in a transition shotxframxone scene to another or to establish a change in time

The command is as follows:

"Ready fade to black and up on three . . . Fade to black . . . up on three."

2. Fade to black. At the end of the program.

The command is as follows;

"Ready fade to black . . . Fade to black."

Speed of the Fade or Dissolve

A fade or dissolve can be as fast as a take or it can be very slow.

The speed depends upon the director's choice. *** The normal fade or dissolve is moderately fast unless the director indicates otherwise. For example:

"Ready slow fade to black . . . Slow fade to black."

Slides and Film of Video tapes

Switching page three

Video tape, Slides and Film

The two video tape recorders are shown on monitors #4 and #5 and the two film chains are shown on monitors #6 and #7.

Slides are called for in the same manner as film a live camera

"Ready to roll film on Six . . . Roll film . . . Take/Six."

Since there is a three-second wait for the film to get up to speed, the direct must wait three seconds before his "Take" command.

The command for tapeis as follows:

"Ready to roll tape on five . . . roll tape . . . Take(or Dissolv)Five."

2/15/65

MEMO TO: DON, DAVE, WALLY, PAUL, JIM, BILL, BRITA, LEA AND PETE

FROM: Will Stone / SUBJECT: Production Workshop

In order to promote better coordination between the various departments, a production workshop will be held each Wed. night at 7:30. Each meeting will take up a specific aspect of station operations. Only those people directly concerned will be notified on the proceeding Friday. They will be expected to write down their ideas and problems within the topic so as to keep the meeting from becoming a bull session.

The purpose of these meetings is to establish common terminology, procedures and standards.

-			
PRODUC	TTON	WOR	KSHO

Wed. 2/17/65 7:30

Don_____
Bill___
Will___
Dave

OBJECT: To establish a standard time for tape length, control room procedure, common studio terminology, crew duties, recording sequences, standard cues.

PRODUCTION WORKSHOP

Wed. 2/124/65 8:00*

Don Lea Jack Wally Dave Will

Jim

OBJECT: To establish a graphic and slide standard -- to set up a series of test slides -- to set transmission loss -- to set ratio for white, black and grey balance -- to set up a standard for black, dark grey, medium grey, light grey, hard white.

To coordinate graphic methods with engineering needs and techniques.

^{*} Later time due to live show earlier that evening

Tape Dangth - 2/17/65 28:55 - But Will will get in Fouch w Nathanson

Control room procedure -

Director. All Clear Floor Map. explain to guest what signals

Income Statement

For the Five Months Ended December 31, 1965

	A 1	nda.a.	
	Acutal	Budge	-
	Five Months	Five Months	Full Year
Income	6 42 707 50	45 922 40	110 000 00
	\$ 42,707.50	45,833.40	110,000.00
N. Y. State Programing	31,320.00	37,500.00	90,000.00
Program - Special Projects	1,200.00	8,333.30	20,000.00
Membership and Misc. Pledges	7,639.55	8,333.30	20,000.00
Grants	22 (2) 26	24 125 22	50,000.00
SUNY: Airtime	33,424.26	34,125.00	68,250.00
Aid-to-schools	0	25,000.00	60,000.00
Other	12,840.00	0	0
Total Income	129,131.91	159,125.00	418,250.00
Expenses	65		
Salaries	60,773.11	69,583.30	168,000.00
Salary Taxes & Employee Benefits		6,958.35	16,700.00
Assn. Fees & Network Costs	8,176.92	3,750.00	9,000.00
Books, Periodicals, Newspapers	481.84	200.00	480.00
Graphics Rewspapers	261.55	833.35	2,000.00
Interest Expense	434.44	0	0
Light and Power	3,642.01	and the second second	marin managa ATA managa
Accounting Fees	969.13	3,500.00	8,400.00
The state of the s		500.00	1,200.00
Maintenance Expense Office Supplies	13,259.13	6,666.70	16,000.00
	1,855.07	433.39	1,040.00
Outside Program Services Postage and Freight	582.20	2,000.00	4,800.00
10-7 MW 40-40-70 THE REPORTED AND THE POST OF A PROPERTY O	2,320.34	1,500.00	3,600.00
Printing & Publishing	3,741.13	1,500.00	3,600.00
Equipment Rent	2,601.18	4,500.00	10,800.00
School Service Work	3,608.12	0 500 00	0
Scene on 17	5,826.15	2,500.00	6,000.00
Scenery and Stage Properties	126.03	250.00	600.00
Mobile Unit	57.04	500.00	1,200.00
Telephone & Telegraph	2,465.86	2,000.00	4,800.00
Travel and Living	2,634.89	1,750.00	4,200.00
Special Project Costs	(3,543.30)	12,500.00	30,000.00
Production Contract SUNY	492.18	0	0
Videotape	2,381.20	1,000.00	2,400.00
Insurance - General	492.93	1,500.00	3,600.00
Production Manuals Costs	(700.74)	0	0
Astronomy	800.50	0 .	0
All Other	508.86	1,000.00	2,400.00
Total Expenses	118,153.16	124,925.00	299,820.00
Income over/(under) Expenses	\$ 10,978.75	34,200.00	118,430.00

Summary of Cash Receipts and Disbursements

For Five Month Period Ended December 13, 1965

Cash Balance August 1, 1965	Five Months 7,791.55	
Add: Prior Year Adjustments	471.00	
Receipts	8,262.55	
Schools	30,230.50	
N. Y. State Programing	91,320.00	
Programs Special Projects	1,900.00	
Memberships and Pledges	9,389.55	
Grants	9,309.55	
SUNY: Airtime	34,125.00	
Aid-to-schools	1,062.00	
Other		٠,
Total Receipts	19,974.11 (8	1)
Disbursements	188,001.16	
Salaries	50 077 06	
Salary Taxes & Employee Benefits	59,977.06	
Assn. Fees Network Costs	3,916.50	
Books, Newspapers, Periodicals	6,060.52	
Graphics	194.75	
Interest and Bank Charges	736.22	
Light and Power	434.44	
Accounting Fees	3,142.69	
Maintenance Expense:	50.00	
Office Supplies	10,481.80	
Outside Program Services	1,347.66	
Postage and Freight	1,486.87	
Publishing & Printing	2,091.72	
Equipment Rental	1,000.00	
School Service Work	2,931.18	
Scene on 17	2,452.34	
Scenery & Stage Properties	3,118.37	
Mobile Unit	126.03	
Talent	103.27	
Telephone & Telegraph	0	
Travel & Living	3,186.25	
Special Project Costs (Melon in River)	2,640.89	
Production Contract SUNY	3,499.78	
Videotape	727.92	
Insurance	3,084.20	
Capital Equipment	1,065.00	
Notes Payable	13,323.40	
All Other Expenditures	27,500.00	
	683.16	
Advertising & Promotion Petty Cash Adjustment	419.21	
Petty Cash Adjustment Total Disbursements	(10.00)	
Cash Balance December 31, 1965	\$ 155,771.23	
vasii balance becember 31, 1905	40,492.48	

⁽a) Includes \$1000.00 short time loan

Balance Sheet December 31, 1965

Assets

Current A	ssets				
Cash				\$	40,492.48
Accou	nts Receivable			0.000	okoro. • octoroo i oko starto
	Pledges	\$	3,154.96		
	Schools	0056	86,268.50		
	New York State		0		
	Scene on 17 Advertising, Other	-	2,890.58 92,314.04		
Less:	Reserve for Accounts Receivable				
	Pledges		3,154.96		
	Schools		86,268.50		
	New York State		0		
	Net Accounts Receivable		(89,423.46)		2,890.58
Prepa	id Expenses				
3,5,21,21,21	Postage Meter		99.51		
	Cash Advances		103.07		$\frac{202.58}{43,585.64}$
Other Ass	ets				
	Land		250.00		
	Antenna & Towers		21,175.51		
	Test Equipment		7,379.31		
	Office Furniture & Equipment		8,896.02		
	Studio and Broadcasting Equipment		129,743.17		
	Transmitter Equipment	8 <u>000</u>	50,736.22		
	Total Other Assets	0.00			218,180.23
	Total Assets			\$	261,765.87

- a) N/A Includes \$9,387.04 from Federal HEW Grant committed to capital equipment
- b) Does not include
 - 1) Second half of Federal HEW Grant \$81,813.00
 - 2) \$90,000.00 value of transmitter on which title option is held by WMHT.
 - 3) \$52,950.00 cost value of videotape recorder now being used title to which will be acquired in January 1967.

Balance Sheet

December 31, 1965

Liabilities and Net Worth

Liabiliti	es_		
Curre	nt Liabilities	44	
	Accounts Payable	\$47,911.46	
	Notes Payable within one year	(500.00)	
	Federal Income Tax Withheld	1,517.82	
	State Income Tax Withheld	248.50	
	FICA Taxes Withheld	344.90	
	Disability Insurance Withheld	164.79	
	Life Insurance Premiums Withheld	222.00	
	FICA Taxes Payable (Station)	337.48	
	Disability Insurance Payable (Station)	127.36	
	Annuity Payments Withheld	931.73	
	Total Current Liabilities		\$51,306.04
Defer	red Revenue		
100 100	New York State		60,000.00
	Notes Payable - Longer than one year		-0-
	Total Liabilities	8	\$ 111,306.04
Net Worth			
	Net Worth July 31, 1965	134,626.46	
	Prior Year Adjustment	471.11	
	Current Year's Operation	10,978.75	
	Reserve for Capital Expenditures	4,383.51	
	Reserve for Capital Expenditures - HEW Grant	-0-	
	Total Net Worth		150,459.83
	Total Liabilities and Net Worth		\$261,765.87

Income Statement

For the month Ending September 30, 1965

For two months ending September 30, 1965

	ACT	UAL	BUDGI	GET	
Income	September	Two Months	Two Months	Full Year	
Schools	\$ 9,200.00	\$ 18,000.00	\$ 18,000.00	\$110,000.00	
New York State Programing	5.00 Grant (100 Grant	1,320.00	15,000.00	90,000.00	
Program: Special Projects	1,200.00	1,200.00	3,000.00	20,000.00	
Membership & Misc. Pledges	518.00	2,645.33	3,000.00	20,000.00	
Grants	EXAMPLEM (MASS)			50,000.00	
SUNY: Airtime			8,250.00	68,250.00	
Aid-to-schools			10,000.00	60,000.00	
Other	360.54	1,234.49			
Total Income	11,278,54	24,399,82	57,250.00	418,250.00	
Expenses					
Salaries	10,659.70	21,361.77	21,000.00	167,000.00	
Salary Taxes & Employee				A - C - C - C - C - C - C - C - C -	
Benefits	312.42	911.45	2,100.00	16,700.00	
Assn. Fees & Network Costs	85.53	(154.33)	1,500.00	9,000.00	
Books, Newspapers & Periodical		67.95	80.00	480.00	
Graphics	(38.52)	77.91	300.00	2,000.00	
Interest Expense	86.25	175.09	300.00	2,000.00	
Light & Power	858.94	1,711.36	1,400.00	8,400.00	
Accounting Fees	150.00	150.00	200.00	1,200.00	
Maintenance Expense	2,284.34	4,376.31	3,000.00	16,000.00	
Office Supplies	71.78	115.29	140.00	1,040.00	
Outside Program Services	(145.00)	16.45	800.00	4,800.00	
Postage & Freight	407.39	669.93	600.00	3,600.00	
Printing & Publishing	3,546.94	3,766.60	600.00	3,600.00	
Equipment Rent	384.25	734.75	1,800.00	10,800.00	
School Service Work	(73.52)	(63.42)	2,000.00	20,000.00	
Scene on 17	(,	945.43	1,000.00	6,000.00	
Scenery & Stage Properties	3.52	3.52	100.00	600.00	
Mobile Unit	24.94	(21.29)	200.00	1,200.00	
Telephone & Telegraph	508.35	958.27	800.00	4,800.00	
Travel & Living	321.22	623.31	700.00	4,200.00	
Special Project Cost (Melon)	1,259.67	4,278.55	5,000.00	30,000.00	
Production Contract - SUNY	393.59	393.59			
Videotape	1,500.00	1,500.00	400.00	2,400.00	
Insurance - General	400 A. (2000) (71) T. (2000)	(3.00)	600.00	3,600.00	
Production Manual Costs		0.0000000000000000000000000000000000000			
All Other	23.61	182.27	400.00	2,400.00	
Total Expenses	22,660,27	42,777.76	42,720.00	299,820.00	
Income Over/(Under) Expenses	(\$ 11,381.73)	(18,377.94	14,530.00	118,430.00	

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC. Summary of Cash Receipts and Disbursements For the Month of September 1965

Cash Balance, Beginning of Period	September \$ 4,214.28	Two Months \$ 7,791.55
Receipts		
Schools	15,300.50	15,300.50
New York State Programing		1,320.00
Programs: Special Projects	1,200.00	1,200.00
Memberships and Pledges	518.00	2,645.33
Grants		
SUNY: Airtime		
Aid-to-Schools		
Other	326.66	10,480.76 - a)
Total Receipts	17,345.16	30,946.59
Disbursements		
Salaries	10,659.70	21,361.77
Salary Taxes & Employee Benefits	334.28	961.98
Assn. Fees, Network Costs	35.03	27.42
Books, Newspapers & Periodicals	68.37	80.86
Graphics	115.50.51.503	42.73
Interest Expense & Bank Service Charge	86.25	175.09
Light & Power	1,009.81	1,530.31
Accounting Fees	-,000.01	1,550.51
Maintenance Expense	199.39	1,529.73
Office Supplies	77.87	73.87
Outside Program Services		,,,,,
Postage & Freight	255.05	589.68
Publishing & Printing		207.00
Equipment Rental	384.25	734.75
School Service Work	154.24	154.24
Scene on 17	ER 1.4 E. 1.	100.00
Scenery & Stage Properties	3.52	3.52
Mobile Unit	24.94	24.94
Talent		-1121
Telephone & Telegraph		708.49
Travel & Living	321.22	575.62
Special Project Costs (Melon in River)	474.24	2,092.24
Production Contract- SUNY	18.59	18.59
Videotape	20.07	20.37
Insurance		
Capital Equipment, Other Balance Sheet	(471.11)	(296.11)
Notes Payable	500.00	1,000.00
All Other Expenditures	44.40	189.97
Excess withholdings from Employees Over Remitta		(90.07)
Total Disbursements	14,420.92	31,599.62

a)- Includes \$10,000 from a short-term loan.

Balance Sheet September 30, 1965

Assets Current Assets Cash		\$ 7,138.52 - a)
Accounts Receivable		
Pledges Schools New York State Scene on 17 Advertising, Other	\$ 3,224.96 82,222.50 88,680.00 3,007.73 \$177,135.19	
Less: Reserve for Accounts Receivable Pledges Schools New York State	\$ (3,224.96) (82,222.50) (88,680.00) (\$174,127.46)	
Total Accounts Receivable		\$ 3,007.73
Prepaid Expenses Postage Meter Cash Advances Image Orthicon Tube	\$ 58.56 103.07 296.00	
Total Prepaid Expenses		\$ 457.63
Total Current Assets		\$ 10,603.88
Noncurrent Assets Land Antenna & Towers Test Equipment Office Furniture and Equipment Studio and Broadcasting Equipment Transmitter Equipment	\$ 250.00 21,175.51 7,588.95 8,611.42 120,356.13 49,355.91	
Total Noncurrent Assets		\$207,337.92
Total Assets		\$217,941.80 - b)
(a - Includes \$9,387.04 from Federal H	EW Grant which i	s committed to

- (a Includes \$9,387.04 from Federal HEW Grant which is committed to capital equipment.
- (b Excludes 1) \$81,813.00 representing second half of Federal HEW Grant.
 - 2) \$52,950.00 first cost value of videotape recorder presently being used at WMHT on which title will be received in January 1967 from the National Educational TV and Radio Center.
 - 3) \$90,000.00 estimated value of a transmitter on which title option is held by WMHT.

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC. Balance Sheet September 30, 1965

Liabilities and Net Worth		
Liabilities		
Current Liabilities		
Accounts Payable \$ 48,584.83	3	
Notes Payable - Within One Year 16,000.00)	
Federal Income Tax Withheld 1,191.92	2	
State Income Tax Withheld 186.80		
F.I.C.A. Taxes Withheld 288.06	j	
Disability Insurance Withheld 77.36		
Life Insurance Premiums Withheld 48.00		
F.I.C.A. Taxes Payable - Station's		
Portion 288.06	5	
Disability Ins. Pay Station's	26	
Portion 77.36	;	
Annuity Payments Withheld 931.73		
	2	
Total Current Liabilities		\$ 67,674.12
		10 6525
Deferred Revenue		\$ 9,777.50
Schools		11
Notes Payable - Longer Than One Year		\$ 10,000.00
PROPERTY AND SECURITY OF THE SECURITY S		VI 5000 W 1500 1000
Total Liabilities		\$ 87,451.62
Net Worth		
Net Worth as of July 31, 1965 \$134,626.46	5	
Net Worth - Prior Year's Adjustment 471.11	<u>A</u>	
Current Year's Operation (18,377.94	.)	
Reserve for Capital Expenditures 4,383.51	7.1	
Reserve for Capital Expenditures		
HEW Grant 9,387.04		
Section to their section to the section of the sect	ā	
Total Net Worth		\$130,490.18
Total Tiabilities and Not Worth	HEILI W. S. V.	6217 041 00
Total Liabilities and Net Worth		\$217,941.80

April 29, 1965

THE 12th ANNUAL MEETING

of the

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC.

which owns and operates the non-commercial, educational television station

WMHT, CHANNEL 17

SCHENECTADY, NEW YORK

PRESIDENT'S REPORT - Mrs. H. M. Rozendaal

ANNUAL MEETING APRIL 29, 1965

The major concern of the board in the year immediately past (as in the two preceding ones) has been the financing of the operation of WMHT. Every meeting of the executive committee and most meetings of the board have given primary consideration to this continuing problem.

It has been estimated that a satisfactory operating budget for an ETV station of our size is about \$300,000. Last year our budget was \$178,000, this year it is \$204,000, next year it will probably be \$250,000. Slowly we are closing the gap but it is an uphill fight made more difficult by the fact that the station is still burdened with nearly \$50,000 in debts.

At least four innovations this year have been made with a view to alleviating our financial problems - i.e.

- An expansion of our school service program including the installation of the first ETV-owned translator in New York state. Our vice- president, Mr. Rhea, gives detailed information on this project in his report on service to schools.
- The establishment of a patron classification of membership designed primarily for corporations and organizations to assure continuing income in sizeable amounts each year from other than public sources. Although only in its infancy this program looks promising.
- 3. The addition to our staff of a special projects director, Mr. Wm. Macdonald, who has the assignment of drawing up plans and making contacts whereby some of our local programing can be underwritten by contracts either with private educational institutions or corporations or with departments of the state and/or federal government. Although Mr. Macdonald only joined our staff February 1st many plans are already under way; we hope at least some of them will prove fruitful.
- 4. Last and most important has been the attempt by board members of WMHT to give leadership to a state-wide effort to obtain financial assistance for the operation and programing of ETV stations from the State Department of Education and the State University of New York.

Last June we took the initiative in calling a meeting in Syracuse of representatives of the boards and staffs of all 9 ETV councils in the state. (Only 3 of these councils operate stations; the others do limited programing in free time donated by commercial stations). A whole series of meetings on the subject have followed thruout the year. Several of us have interviewed in succession a number of officials in the State Education Department, Senator Brydges, former chairman of the state Legislative Education Committee, the chairman of the corresponding committees in the Assembly and a number of other members of the Legislature on one or another of these committees. Our vice-president, Mr. Rhea, testified at the legislative hearings on the budget as did representatives of the Buffalo and New York City stations.

As a result of all this activity there has been included in the State Education Department budget and passed by the Legislature some increase in funds for ETV - notably a sum of approximately \$500,000 in a capital grant to be divided between

PRESIDENT'S REPORT . Mrs. H. M. Rozendall Continued Page 2 April 29, 1965

Rochester and Syracuse to help these stations get on the air. There is also some improvement in the method of assisting programing in local stations which will probably mean an increase from \$50,000 to about \$90,000 in fairly direct aid to WMHT.

Our other objective has been the installation of a state-wide network via microwave relay from New York to Schenectady and from here to Buffalo. (Rochester and Syracuse could of course be hooked in as soon as their stations are in operation). This was included in the Governor's budget for the State University of New York but has been eliminated by the Legislature. We are making every effort to get the needed \$625,000 restored in the supplemental budget with what success it is still too early to predict. Many members of the Mohawk-Hudson Council as well as of the council in the Buffalo area have responded promptly and generously to our appeal to write to Legislators on this subject and your board is very grateful for this help.

In addition to financial matters we have given careful thought to the growing field of cable TV as it affects our work. A study committee headed by Dr. George Maybury reported to the board on this subject but no action was taken since it was felt that the status of CATV is under considerable challenge and some aspects of its future uncertain. We did, however, write to all towns and municipalities in our 11 county viewing area asking that certain provisions protecting ETV be included in their contracts with CATV companies, and to the best of our knowledge this request has been complied with to date thruout our area.

A new board committee was established this year to work in the area of community relations with Mrs. Rena Posner and Mr. David Vrooman as co-chairman. They have worked with a number of local organizations and are considering including fund-raising in their future activities - possibly by an auction over the air.

In March we accepted with special regret the resignation of Mr. William Gold, a long time board member and immediate past president of our council, who is moving away from our area. The resignation of Dr. George Maybury, a former chairman of our curriculum committee, has been submitted though the board has not yet had an opportunity to act on it.

I know I speak for the membership at large as well as for the board in expressing our great appreciation to Don Schein, our station manager, and all his staff who work valiently and effectively long hours and under considerable handicaps to make educational and cultural TV available in our area.

I would also like to express my personal thanks to the members of your dedicated and cooperative board of trustees who have given countless hours and much effort to helping maintain and improve the services of the station.

Respectfully submitted,

K.S. Rozendowl

Mrs. H. M. Rozendaal President - Board of Trustees - WMHT

MOHAWK-HUDSON COUNCIL ON ETV - WMHT-17

VICE-PRESIDENT'S REPORT - T.R. Rhea ANNUAL MEETING APRIL 29, 1965

Participating School Systems

There are 36 school systems, public, private and parochial, participating for the school year 1964-65. This is an increase of 11 school systems* over the previous school year. We continue to call upon and urge participation by 54 additional school districts in our signal area. If, and when a substantial number of these become participants, a reduction of the 2\$/pupil/year service fee would be possible. (A very dangerous statement since there never seems to be enough funds for educational purposes).

The installation of a translator (low power rebroadcaster), with considerable community help, brought the signal into the Schoharie Valley and enabled both Schoharie and Middleburgh to participate.

The establishment of community cable systems may further widen our range and enable more schools to participate, such as Utica, Kingston, Ilion, Little Falls, Mohawk, Frankfort, Herkimer, Pittsfield, Massachusetts and Dalton, Massachusetts.

Our failure continues to be right in the heart of the capital area. We do not have the participation of Troy, Albany and South Colonie, representing 27,000 students. Just how to interest these school systems in the value of ETV remains obscure. Even possible state matching funds for TV sets, building wiring, WMHT-17 service fees being available for the asking does not seem to move them.

We have received almost \$110,000 in service fees for the 1964-65 school year, with another \$5,000 almost certain to be realized.

State Aid for School Systems

In the NYSED budget for 65-66, just passed by the legislature, is \$800,000 for aid-to-schools for ETV. This is \$200,000 more than last year and its inclusion is due in no small measure to the political activities of the nine ETV Councils in New York.

We have importuned 37 school systems, not now using WMHT-17 services, to apply for these matching funds, so far without significant success. We have even offered to fill out the lengthy application forms for them.

*Brown School, Greater Bennington, North Colonie, Canajoharie, South Glens Falls, Hudson, Middleburgh, Saratoga, Schoharie, N.Y. State Div. of Youth (Cass Camp), and Watervliet

-C-

ETV has a lower priority in the minds of school boards and particularly administrators than does teachers salaries, new buildings, library facilities and appeasement of public clamor for lower taxes. There is also operating considerable inertia and reluctance to try the new. ETV in New York State needs to be given status in the minds of such administrators by their colleagues in their own professional gatherings. Two or three citizens appearing at a school board meeting and asking that their children be given the benefits of ETV can be enormously effective. The newly formed Regents Advisory Committee on ETV could usefully address itself to this problem in public statements.

Working teachers generally are very favorable to the use of ETV in their classrooms.

High School Scheduling Problem

With the possibility of state matching funds, it has been suggested that high schools could achieve more flexibility in using ETV in their many classrooms by owning a video tape recorder (VTR), picking up programs off the air from WMHT-17 at odd times, storing them on tape and playing them back when and as they needed them to meet their class scheduling. Some interest has been aroused in the area high schools. Equipment costs are on the order of \$15,000 per high school building (1/2 paid by the state) and operating and maintenance expense have to be considered so this is probably not economic for the very small high school.

Contracts for 1965-66 School Year

Contracts for WMHT-17 services were mailed to 100 school systems in our listening area early in January 1965. Replies are coming in slowly to date, probably because the school systems have been waiting until the legislature acted on the state-aid formula raise from 500 to 600 \$/student before they made their own budgets. The participation for 1965-66 cannot be predicted accurately at this time but a guess of \$125,000 in service fees is hazarded. Optimistically it may even reach \$140,000.

State-Wide Microwave Network

The money for this was contained in the State University of New York budget and was, unfortunately, eliminated by the legislature. We are trying to get it back in the supplemental budget.

A network for the interchange of programs is perhaps the most important development for state-wide ETV; for classroom program interchange; adult programming; cultural events; college programs; medical school closed circuit demonstration; police school programs; public health nurse instruction and the like.

An ETV broadcasting station without such a link to the outside world is a one-legged man in a foot race.

Service Fee Policy

It is the policy to charge a service fee of 2\$/pupil/year based on the enrollment K-12 taken on the previous October. This service fee is based on the total enrollment so that each school system may be fairly assessed in proportion to its size. It is not intended that the service fee be diminished because a particular class or grade does not use the programs because of scheduling difficulties or for other reasons. It becomes a hopelessly involved task to bargain for bits and pieces of the program. The supporting school systems determine the programs to fit their needs of that particular year. The supporting school systems have strong objections to other school systems bargaining for bits and pieces of programs at cut rates.

Because a school system takes some time to acquire TV sets and get its teachers trained in TV use, the following starting schedule has been established, again based on K-12 enrollment the previous October.

1st year .50 \$/pupil/year 2nd year 1.00 \$/pupil/year 3rd year, etc. 2.00 \$/pupil/year

A school system is expected to progress to the full 2\$/pupil/year rate in three years or drop the program.

Some school systems because of terrain have school buildings that are outside the signal range and some inside the signal range. Such special cases can be negotiated.

MOHAWK-HUDSON COUNCIL ON ETV - WMHT-17

MEMBERSHIP CHAIRMAN'S REPORT - MRS. FREDERICK WHITE

ANNUAL MEETING APRIL 29, 1965

Our original fund campaign as you know, was in 1962; so by June of 1964, most of our contributors to that campaign had completed paying their pledges. Therefore, in July, we initiated a new policy, eliminating pledges, and having only WMHT memberships. The Executive Board decided upon the following categories: \$10 for an individual member, \$15 for a family, and \$25 for a Donor.

Then in January, 1965, at Mr. Touhey's suggestion, we added a new category - that of Patron at \$100 yearly. Patrons have their names listed in our monthly program schedule; their names are shown over the air; and they receive a framed certificate of appreciation. Already, 34 individuals and businesses have become Patrons (some giving far more than \$100), and we have great hopes that we will have many additional Patrons in the coming months. These Patrons have been called on personally by our Board members, and to all of them who have taken time from their busy schedules to do this, we are most grateful.

Membership renewal letters are sent to all of our regular members a year from the date of their last contribution by our efficient office staff. But we have found that typed letters from the office in WMHT envelopes to prospective members do not receive the attention that personal letters do; so in addition to the 70 monthly renewal letters, I also send out 50 handwritten letters a month. From the latter, we are averaging about one new member for every 5 letters mailed.

Unfortunately, this year we have lost many of our smaller 1962-63 campaign contributors, who have not become \$10 members. This was a calculated risk setting specific membership fees, but fortunately, we have more than made up the difference in money received. As a recent New York Times editorial on ETV stated, "For nearly a half-century Americans have been accustomed to free radio and television, a euphenism for letting the advertiser pay the bill." This we think, in part, explains our difficulty in obtaining memberships.

The article also stated that less than ten percent of the annual budget of WNDT in New York came from small contributions from individual viewers. We are disappointed that we were not able to increase the number of members this year, but we are pleased that we did raise at least 10% of our budget from memberships. Our total amount received in memberships since the last annual meeting on April 20, 1964 is \$21,239.61 from 831 members.

Our plans for the future include informational "Teas for ETV" at members' homes in various communities in our viewing area, (Mrs. Posner's idea) and a membership drive in Glens Falls this Spring. We would hope these new ventures will encourage more people to become members. But in the meantime, we are continually grateful to the 700 loyal families and businesses which have contributed to us each year since our inception, and for the many heart-warming letters enclosed with their membership checks.

Respectfully submitted,

Janet S. White

Mrs. Frederick White

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC. Summary of Cash Receipts and Disbursements For the Month of March 1965

For Eight Months Ending March 31, 1965

	Current Month	Eight Months
Cash Balance, Beginning of Period	\$ 95,532.66	\$ 7,505,28
Receipts		
Schools	\$ 6,200.00	\$ 100,088.00
New York State		51,000.00
Commercial TV Stations	4	2,500.00
Other Programing	184.42	3,384.42
Membership & Pledges	2,629.00	12,173.36
Sale of Production Manuals	######################################	106.00
Federal H.E.W. Grant, Other	50.00	81,863.00 -
Total Receipts	\$ 9,063.42	\$251,114.78
Disbursements		
Salaries	9,709.30	68,997.99
Taxes (on Employees' salaries)	338.23	2,711.05
Health, Accident & Disability Insurance	341.45	2,345.97
Advertising & Promotion	541.45	498.39
Association Fees & Network Program Expenses	1,150.00	6,751.19
Books, Magazines, Periodicals	46.78	371.18
Film Rental	10170	6.00
Graphics	237.80	1,322.86
Interest Expense & Bank Service Charge	92.00	869.39
Light & Power	702.41	4,658.88
Outside Professional Fees	,02112	360.00
Maintenance Expense	1,117.65	13,050.05
Office Supplies	150.35	660.34
Outside Program Services	1,203.08	4,011.17
Postage & Freight	213.46	2,078.97
Printing	385.90	2,117.66
Publishing	######################################	1,441.67
Rent (Equipment)	897.35	5,967.35
School Service Work	(321.49)	(699.53)
Scene on 17	203.78	3,099.48
Scenery & Stage Properties		64.12
Mobile Unit	54.41	914.59
Talent	507-501-J. J. J	1,475.00
Telephone & Telegraph	343.73	2,817.51
Travel & Living	142.00	2,491.32
Videotape	982.70	13,016.70
Insurance	400.00	1,065.00
Equipment	49,041.00	74,512.50
Notes Payable	500.00	4,000.00
All Other Expenditures	1,029.55	2,579.66
Excess Withholdings from Employees Over Remittance	(33.58)	(604.62)
Total Disbursements	\$ 68,927.86	\$222,951.84
Cash Balance End of Period	\$ 35,668.22	\$ 35,668.22
CONTROL OF THE CONTRO	1 00,000,22	7 33,000.22

a) Includes \$81,813.00 committed to purchase of capital equipment.

Income Statement

For Eight Months Ending March 31, 1965

		Actu	al			Budge	et
	M	arch		Eight Months	E	light Months	Total Year
Income	997.00				QE.		
Schools	\$	9,583.00	\$	76,664.00	\$	76,700.00	\$115,000.00
New York State Programing		4,250.00		34,000.00		34,000.00	51,000.00
All Other Programing		384.42		12,984.42		8,650.00	13,000.00
Memberships & Misc. Pledges		4,379.00		13,923.36		10,000.00	15,000.00
Commercial TV Stations				4,000.00		2,650.00	4,000.00
Sale of Production Manuals,							
Other	200	50.00		166.00		400.00	600.00
Total Income - a)	\$_	18,646.42		\$141,727.78		\$132,400.00	\$198,600.00
Expenses							
Salaries	\$	9,709.30		\$ 69,948.13		\$ 70,880.00	\$106,320.00
Taxes		338.77		2,892.71		4,933.00	7,400.00
Health, Accident & Dis. Ins.		368.10		2,835.57		2,160.00	3,240.00
Advertising & Promotion		(47.52)		377.98		160.00	240.00
Association Fees		(300.00		7,314.97		2,000.00	3,000.00
Graphics		194.98		941.02		1,200.00	1,800.00
Light & Power		702.41		4,658.88		4,800.00	7,200.00
Outside Professional Fees				260.00		480.00	720.00
Maintenance Expense		1,942.34		9,905.65		9,334.00	14,000.00
Office Supplies		181.67		296.10		400.00	600.00
Outside Program Services							
Eastern Ed. Network		85.00		85.00		3,333.00	5,000.00
In-School		578.08		1,250.53		3,200.00	4,800.00
Other				857.02		800.00	1,200.00
Postage & Freight		333.36		2,078.36		2,000.00	3,000.00
Printing & Publishing		46.28		3,661.13		3,200.00	4,800.00
Rent, Equipment		1,007.35		5,247.35		7,200.00	10,800.00
School Service Work		63.36		(47.05)		800.00	1,200.00
Scene on 17		457.61		3,508.88			
Scenery & Stage Properties				(114.35)		480.00	720.00
Mobile Unit		75.60		935.78			
Talent				1,475.00		1,466.00	2,200.00
Telephone & Telegraph		335.43		2,589.36		2,400.00	3,600.00
Travel & Living		217.00		2,134.28		1,600.00	2,400.00
Videotape		102.00		8,579.85		11,334.00	17,000.00
Insurance - General		793.11		1,605.91		800.00	1,200.00
All Other		1,308.33		3,687.41		800.00	1,200.00
Total Expenses	\$_	18,492.56		\$136,966.26		\$135,760.00	\$203,640.00
Income Over/(Under) Expenses	\$_	153.86		\$ 4,761.52		\$ (3,360.00)	\$ (5,040.00)

a) - Excludes \$81,813.00 received from Federal Health, Education & Welfare Department for use in purchasing capital equipment. This represents one-half of total grant. \$72,000.00 was expended for equipment at the end of March.

Balance Sheet March 31, 1965

Assets

Assets	
Cash	35,668.22
Casii	33,000.22
Accounts Receivable	
Pledges \$ 3,420.96	
Schools 14,912.00	
School Service Work 40.80	
Scene on 17 Advertising, Other 2,607.50	
20,981.26	
Less: Reserve for Accounts Receivable	
Pledges (3,420.96)	
Schools (14,912.00)	
18,332.96	
Total Accounts Receivable	2,648.30
	2,040,30
Prepaid Expenses	
Inventory 50.50	
Postage Meter 55.82	
Cash Advances 128.07	
Image Orthicon Tube 1,160.00	
Total Prepaid Expenses	1,394.39_
	\$2000 NORMAN DESCRIPTION
Total Current Assets	39,710.91
Noncurrent Assets	
Land 250.00	
Antenna & Towers 21,085.44	
Test Equipment 7,379.31	
Office Furniture and Equipment 8,171.42	
Studio and Broadcasting Equipment 119,930.17	
Transmitter Equipment 47,979.86	
Total Noncurrent Assets	204,796.20
Total Assets	\$244,507.11 -b)

- (a Includes \$9,813.00 From Federal HEW Grant which is committed to capital equipment purchases.
- (b Excludes 1) \$81,813.00 representing second half of Federal HEW Grant
 2) \$52,950.00 first cost value of a videotape recorder presently
 being used at WMHT on which title will be received
 in January 1967 from the National Educational TV
 and Radio Center.
 - 3) \$90,000.00 estimated value of a transmitter on which a title option is held by WMHT.

MOHAWK-HUDSC JOUNCIL ON EDUCATIONAL TELEVISI , INC. Balance Sheet March 31, 1965

Liabilities and Net Worth		
Liabilities		
Current Liabilities		
Accounts Payable	\$ 24,204.02	
Notes Payable-Within One Year	6,000.00	
Federal Income Tax Withheld	1,031.73	
State Income Tax Withheld	163.05	
F.I.C.A. Taxes Withheld	309.59	
Disability Insurance Withheld	222.32	
F.I.C.A. Taxes Payable-Station's Portion	395.27	
Disability Insurance Payable-Station's Portion	222.32	
Annuity Payments Withheld	931.73	
Total Current Liabilities	\$33,480.03	
Deferred Revenue		
Schools	24,649.00	
New York State	17,000.00	
Total Deferred Revenue	\$41,649.00	
Notes Payable-Longer than One Year	13,000.00	
Total Liabilities	88,129.03	
Net Worth		
Net Worth as of July 31, 1964	65,420.05	
Current Year's Operation	76,761.52-a)	
Reserve for Capital Expenditures	4,383.51	
Reserve for Capital Expenditures-HEW Grant	9,813.00	
Total Net Worth	156,378.08	
Total Liabilities and Net Worth	\$ 244,507.11	

(a - Reflects \$4,761.52 from "normal" operation and \$72,000.00 from Federal HEW Grant.

MOHAWK-HUDSON COUNCIL ON ETV - WMHT - 17

CURRICULUM COMMITTEE CHAIRMAN'S REPORT - Donald E. Putterman - ANNUAL MEETING APRIL 29, 1965

Members of the Curriculum Committee contributed much time and effort in expanding the curriculum activities of the Mohawk-Hudson Council on Educational Television.

Some aspects of this expansion include establishing the newly-created position of Coordinator of School Programming, formation of a Curriculum Liaison Committee, and a first major step in resolving the dilemma of scheduling programs for the secondary schools.

In addition of a full-time person to serve as Coordinator of School Programming was a much-needed and important step toward achieving a closer relationship between the classroom teacher using educational television and the people of WMHT. In addition, Erik Van de Bogart as coordinator has been able to serve with our Curriculum Committee in a much broader capacity than when he was producer of in-school programs. He has also been instrumental in organizing and directing the activities of the Curriculum Liaison Committee, a committee consisting of a representative invited from every participating school district in the viewing area.

Liaison Committee members have been able to assist in several projects requiring coordination and personal involvement in gathering information about the use of educational television programs in their own districts. A viewing inventory was prepared and disseminated to all teachers in the viewing area. Curriculum Liaison Committee members were responsible for collecting these and returning them to WMHT, and more than 900 of these were returned -- a tribute to the splendid job these school district liaison people did.

Most recently, a meeting of area secondary school principals, supervising principals, and superintendents was held during which several possibilities were explored to finally solve the problem of how to schedule programs for the secondary schools. Installation of a video tape recorder in a secondary school could provide that school with an opportunity to tape programs, retain the tapes, and use the tapes as often as desired. When deemed appropriate, the tapes could be erased and new programs taped.

Since that meeting progress has been made, and it is possible that six area high schools may open school in September 1965 with the advantage of some truly outstanding E.T.V. program series used to supplement the curriculum in many subject disciplines.

We look forward to more new programs produced locally during the coming fiscal year than ever before, and this as a result of the work of many members of curriculum subcommittees. These subcommittees are now in the process of finalizing recommendations to the Curriculum Committee for decisions regarding programs selected for 1965-1966.

We wish to acknowledge the contribution made to E.T.V. by Miss Laura Enders, Niskayuna Public Schools, and Dr. George Maybury, Schalmont Central Schools, for their dedicated service to our committee. To both of them go our gratitude for their conscientious involvement since the inception of our committee, and particularly to Dr. Maybury for his untiring efforts as the first chairman of this committee, seeing it through the early difficult years. On behalf of the members of the Curriculum Committee, I thank them both for the years spent working with our committee.

This has been a vital, exciting year for WMHT. We of the Curriculum Committee were pleased to serve the schools in our area on this committee.

U. S. Commissioner of Education, Francis Keppel, was recently quoted on the editorial page of a Schenectady newspaper. In his statement on educational television, he spoke about the "crucial need for imagination -- of the curse of 'the conventional, the routine and the timid'." He called for ".... the education that finds itself in everything that is of value in living, and that addresses itself to everyone who is genuinely rather than perfunctorily alive."

The Curriculum Committee will seek to implement this point of view in its work during the coming year.

Respectfully submitted,

Donald E. Putterman

Chairman - Curriculum Committee

Donald E. Lutterman

MANAGER'S REFORT - Donald E. Schein

ANNUAL MEETING APRIL 29, 1965

I must confess that before I began to write this report I glanced at the one I wrote last year. It was too long!

What I noticed particularly was that our concerns were somewhat different then. And I imagine they'll continue to change somewhat from year-to-year.

Not that our concern about being able to pay bills has changed. It hasn't. Nor have we been any less concerned about quality this year. With \$163,000 from the Department of Health, Education, and Welfare we have new studio, videotape and microwave equipment that has already made a difference. And it will make for greater reliability and less maintenance in the coming months.

But this year we have been able to be even more concerned about programs. Programs are our only product. And we want more and more people to sample our products. We feel that given a few samples people will want more of our products.

How can we get samples into enough homes? And by enough I mean as many homes as have television plus all those that don't as yet.

The answer is obvious to me. We must do programs that are talked about by many people. Programs that make sense--that educate--that interest--that are needed--and are wanted.

One needs only to read the daily papers to see dozens of subjects that cry out for attention to the end that we all live better lives--young and old alike. Perhaps our motto should be, "Fewer programs for the few; more programs for the many."

Our program schedule is made up of programs during the day for the schools and programs during the late afternoon and evening for people at home.

School programs are determined by the Curriculum Committee under the leadership of Donald Putterman. This Committee functions through subcommittees and the School Coordinator to determine the needs of the member schools and the selection of program series to meet these needs.

This year contacts with nine hundred teachers in the schools were followed up by evaluation of each of the series broadcast at the elementary school level. The results indicated to the subcommittees which programs were performing a service and the areas where improvement was needed. Armed with these facts we made curriculum decisions for next year.

During this school year we have broadcast the following series.

Manager's Report, con ued

Science

*Outdoor Surprises - K-1 Land and Sea - Gr. 3 *Science 4 - Gr. 4

Exploring Nature - Gr. 5 Science 6 - Gr. 6

Language Arts

Wonder of Words -Gr. 3-4
*Library Skills - Gr. 5-6
*Treasure in Books - Gr. 4-5-6
Tell Me a Story - K-2

Sounds to Say (Phonics) K-1

Foreign Language

Parlons Français - Gr. 3

*French III - Gr. 4 *French III - Gr. 5

Physical Education - K-6

Secondary

*Newstime

Problems of American Government Major American Books Survival In The Sea Horizons of Science Fine Arts

*Understanding Music I - K-2

*Understanding Music II - Gr. 3-4

*Understanding Music III - Gr. 5-6

*Animals and Art - Gr. 3-6

*It's A Wonderful World - K-3

Art At Your Fingertips - Gr. 5-6

Social Studies

*Newstime - Gr. 3-4-5

*Newstime - Gr. 6-7-8

Places in the News - Gr. 5-6

*Regional History - Gr. 4-6

Math

*Speaking of Numbers - Gr. 5-6

In-Service

*Ages of Math

*The Third R

*Math for Modern Parents

Books for Our Times Writers of Today The German Hour Cultures and Continents American Literature

*indicates series produced by WMHT.

Several sources of programing have been tapped for the in-school schedule. They include:

2 National Educational Television

11 Eastern Educational Network Stations- Boston, Pittsburgh, New York City

10 State Education Department's Videotape Library

13 WMHT Videotape Library

During the past year our schedule has included several programs which have been produced at WRGB by our School Producer, Brita Peterson. They are:

French II with Glenn Walrath

French III with Vyvian d'Estienne

Physical Education with John Grant's Schenectady Schools Physical Education Staff

Newstime for Grades 3,4,5 with Thomas Lindsay

Newstime for Grades 6,7,8 with Donald Young

Music III with Katherine Turnbull

It's A Wonderful World with George Weinheimer, Edith Wolf, and Alexander Martin

One of our locally produced evening programs this year has been under the direction of Willard Stone, our Production Manager. Will has worked closely with Beverly Johnson, Coordinator of the Arts Councils, Louise Heinmiller and Sven Peterson, Co-Producers of The Lively Arts, to bring our viewers a preview of some of the outstanding cultural opportunities and experiences available in the area. In addition, Will, as Production Manager, does so many different things that it is impossible to identify them all. He is responsible for each production that is presented in our studios and somewhere he even manages to find a volunteer crew to man the cameras.

Manager's Report, continued

Other evening programs are the responsibility of Bill Manley, our Community Producer-Director. He has been producing a series called Editor's Corner in which four editors of high school newspapers discuss subjects of their own choosing. He also produces and directs Forum 17, our town-meeting-of-the-air, in which Professor Manfred Jonas of Union College acts as moderator.

Mary Buys, our Program Manager, has combined the best of National Educational Television, Eastern Educational Network, and WMHT, and whatever other sources are available to give you a program schedule that we hope appeals to you. And June Buteau, working only on a half-time basis corrals all the material plus a good deal she writes herself and puts out our monthly program guide, Scene on 17, for which we have received so much favorable comment. Our circulation, by the way, is now 11,000 copies each month. June has been ably assisted by Les Anderson, our Graphics Director, who in addition to working on Scene on 17, has been responsible for the many creative visuals you see on the air.

Our Coordinator of School Programing, Erik Van de Bogart, in addition to the responsibility for the school programing of the station has the task of calling on schools and working with faculties on the use of television. He is also busy working with curriculum committees in evaluating and improving the curriculum of the school program of the station. Assisting Erik, WMHT's right arm in the schools, is Frank Kraus, our field technician who makes sure that all schools are receiving the best picture and sound we can give them.

Our devoted engineers under the direction of Dave Hutton have managed to keep old equipment going and make the transition to the new without losing air time. Their goal is to reach technical quality that compares favorably with the best of the commercial stations. This year they have been helped by Tim Linville, Bill Coffey, and Irv Abrams of the G. E. Research Laboratory, and Dan Smith from WTEN, all of whom have volunteered their efforts.

Providing us with instant sunshine throughout the day and even when the weather is bleak outdoors is Mona DeGroff, our receptionist. Mona's is the cheerful voice you usually hear on the telephone when you call WMHT. With the able assistance of Eileen Glennon, Mona masterminds the many clerical and typing responsibilities that are necessary each day.

The person who really keeps things going is Dorothy Bell, whose fine capabilities are evenly matched by her desire to make WMHT outstanding. As my Administrative Assistant she can always be counted on for good judgment in the many decisions that have to be made and for the responsibility to carry through a multitude of duties.

Dan Sweeney is back from his stint with the Army once again officiating in the mailroom, filling in during studio productions, and operating the offset machine, which among other things, is making this annual report available to you.

It is impossible to include everyone in such a brief summary and I apologize if I have inadvertently left out anyone.

In concluding I would like to thank the many volunteers who have helped in so many ways, and among them I count our wonderful Board of Trustees and indefatigable Executive Committee and Officers. They are the ones who are really responsible for our major gains this year.

And, finally, to you, our viewer, we owe our greatest debt of appreciation, for without your interest in what we are doing and without your encouragement there could be no WMHT. With your help we will continue to grow in stature and service in this unique twentieth century educational medium.

FIRST DRAFT

DEMONSTRATION PROJECT

To be submitted

To The United States Commissioner on Education

Under the provisions of Title I of The Manpower Development and Training Act

14 June 1965

PROBLEM:

The 1962 report of the Public Health Service's Consultant Group on Nursing pointed out that the Nation would require 300,000 new nurses by 1970 but that under existing circumstances it stood no chance of reaching that goal. In New York State, exclusive of New York City, there is a present yearly deficit of 4,300 registered nurses in hospitals and long term care institutions. [1] With the increase in institutional facilities planned for the next three years coupled with the advent of Medicare, demands for registered nurses will exceed the supply beyond hope if the only resource is the newly graduated RN.

However New York State has a pool of 34,715 registered nurses (48.2% in the 30-45 age group) who are not currently employed in nursing. [2] It is this reservior of registered professional nurses which represents the only solution to the immediate problem if they can be brought back into the profession and if their skills can be up-graded to compensate for the inactive years.

The changes in the practice of nursing which have come about during the past ten years necessitate an intensive, high quality refresher course if these women are to be able to assume an active role in the profession. Changes in clinical practice, equipment, medication, an expansion of the nurse's role to include supervisory and administrative duties, and an increased responsibility in the total program of health care require not only an intensive medical retraining but a conceptual change in the nurse's role within the hospital staff.

The responsibility and cost of preparing and conducting refresher courses has been generally assumed by individual hospitals. Refresher courses have therefore tended to be sporadic and of an uneven quality: the intensity and scope of the course being determined by the facilities, staff, and resources of the hospital. The refresher course concept has as yet to be applied on a broad base to the retraining of nurses. The solution to the immediate nursing shortage lies in the preparation of materials for a refresher program which can be integrated into the operation of individual hospitals. This will minimize the effort required of participating institutions and will provide greater assurance of a uniformly high quality of instruction.

It is the purpose of this demonstration project to prepare an instrument which will provide the nucleus for a broad based refresher program in nursing education.

SOLUTION:

The instrument in question is designed as a twenty-five unit refresher course to be tested simultaneously in twelve participating hospitals. Each unit will consist of two hours of classroom instruction, which will include the viewing of a thirty-minute television lesson, and four hours of supervised clinical practice. Classroom instruction, television demonstrations, and clinical practice will be coordinated such that each element of a given unit will reinforce the learning experience of the others.

When completed, this demonstration project will provide a refresher

course kit which can be made available on a regional or institutional basis wherever a refresher course is called for. The refresher course kit will consist of

- Promotional materials to assist the institution in the recruitment of registered professional nurses to the course and a return to active participation in the profession.
- Supervisors guides to serve as an orientation for the supervisors who conduct the course and to assist them in planning lessons, leading discussions, and scheduling clinical practice within the framework of the course.
- Study manuals will provide the students with a workbook for the refresher course. The study manuals will be a combined nursing manual and programmed learning instrument.
- 4. Twenty-five television lessons which will provide the main guidlines for the course. The television lessons will be available either on video tape or 16mm film depending on the most practical means for dissemination within an area.
- 5. An administrative report will contain whatever information is pertinant to setting up and administering a refresher course utilizing these refresher course materials.

Relating the Refresher Course Kit to the stated problem, the individual institutions are relieved of the main burden of preparing and structuring refresher courses without the necessity of surrendering autonomy in the administration and conduct of the course. Through the mobility of television, students will be exposed to techniques, equipment, and health care practices beyond the scope of any single institution with the possible exception of the large urban medical center. As a consequence, they will be better prepared to return to nursing than would be possible the facilities of the individual hospital were the only educational resource available.

PROCEDURE:

A Planning Committee representing the major health-care institutions and professional associations in the New York Capitol District with the staff of WMHT laid the groundwork for this Demonstration Project. Announcement of the project within the profession has brought endorsement from hospital administrators and nursing associations throughout the area.

The following schedule for the coordinated television/hospital refresher course is forwarded by the Planning Committee.

- 1. Hire the Project Director and Nursing Supervisor.
- Establish the Project Office, including adequate staff and equipment.
- Lay out the course curriculum under the direction of the Nursing Supervisor and Project Director with the recommendations of an Advisory Committee.
- 4. Write television scripts, supervisors' guide, and study manual.
- 5. Select television talent and production personnel,
- Schedule studio and location facilities, demonstration units, motion picture footage, and graphic displays.
- 7. Schedule 'shooting' of the twenty-five TV lessons.
- Prepare promotional materials, including radio and TV 'spots', newspaper releases, interviews on local radio and TV, posters, and direct mailing pieces.
- 9. Schedule the first section of the refresher course,
 - A. Meet with administrators and nursing supervisors of the participating hospitals to prepare the institutional facility and establish communications channels.
 - B. Assist the participating hospitals in the hiring of supervisory personnel to conduct the course.
 - C. Schedule the distribution of promotional materials.
 - D. Symposium to orient the teaching-supervisors to the course and the most effective manner of utilizing the materials.

- E. Registration of students.
 - Screening applicants to determine elegibility, including personnel guidance interview, physical examination, and a statement of intention to return to full-time employment in nursing.
 - 2. Assignment of students to participating hospitals.
 - Determination by the New York State Employment Service which registrants are elegible for MDTA training allowance, travel, and/or subsistence allowance.
- F. Conduct refresher course, coordinating TV lessons with the other elements of the course.
 - Project staff will maintain constant communication with hospital personnel throughout the five week period.
 - Students will have guidance counselling available to assist them throughout the training period and during a follow-up period upon completion of the refresher.
- G. Evaluation period.
 - Symposium of entire project personnel discuss the experience of the first section and to make recommendations for the betterment of the project.
 - Process evaluation instrument.
 - Follow-up interviews with students.
 - 4. Thorough review of television materials and supplimentary materials in light of evaluation findings.
- H. Prepare a report of the first section.
- Restructure course as indicated by evaluation, including the rewriteing of supplimentary materials and replacement videotapes where indicated.
- 10. Repeat items D through G as the second section.
- 11. Prepare a report of the second section incorporating the report of Section One, including a summary of the Demonstration Project to be incorporated in an Administrator's Guide to the Coordinated Television/Hospital Nurse Refresher Course.

PLANNING COMMITTEE

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Guilderland Center UN1-6483

Marie N. Treutler Assistant Director Albany Medical Center School of Nursing Albany 462-7521

Sister Mary Virginia
Director, Nursing Services
St. Mary's Hospital
Troy 272-5000 ext. 221

HOSPITALS SELECTED FOR PARTICIPATION IN THE DEMONSTRATION PROJECT

Glens Falls Hospital 325 beds Glens Falls, New York

Saratoga Hospital 133 beds Saratoga, New York

Samaritan Hospital

alternate:

277 beds

St. Mary's Hospital

Troy

Troy, New York

St. Mary's Hospital

alternate:

142 beds Amsterdam, New York Amsterdam Memorial Hospital

Amsterdam

Nathan Littauer Hospital 121 beds Gloversville, New York

Columbia Memorial Hospital

alternate:

154 beds

Memorial Hospital of Greene Co.

Hudson, New York Catskill

Albany Medical Center Hospital alternate: 653 beds

St. Peter's Hospital

Albany, New York

Albany

Ellis Hospital

alternate:

461 beds Schenectady, New York St. Clare's Hospital

Schenectady

Villa Immaculata (long term care)

Albany, New York

Mary Imogene Bassett Hospital 96 beds Cooperstown, New York

Fox Hospital 130 beds Oneonta, New York

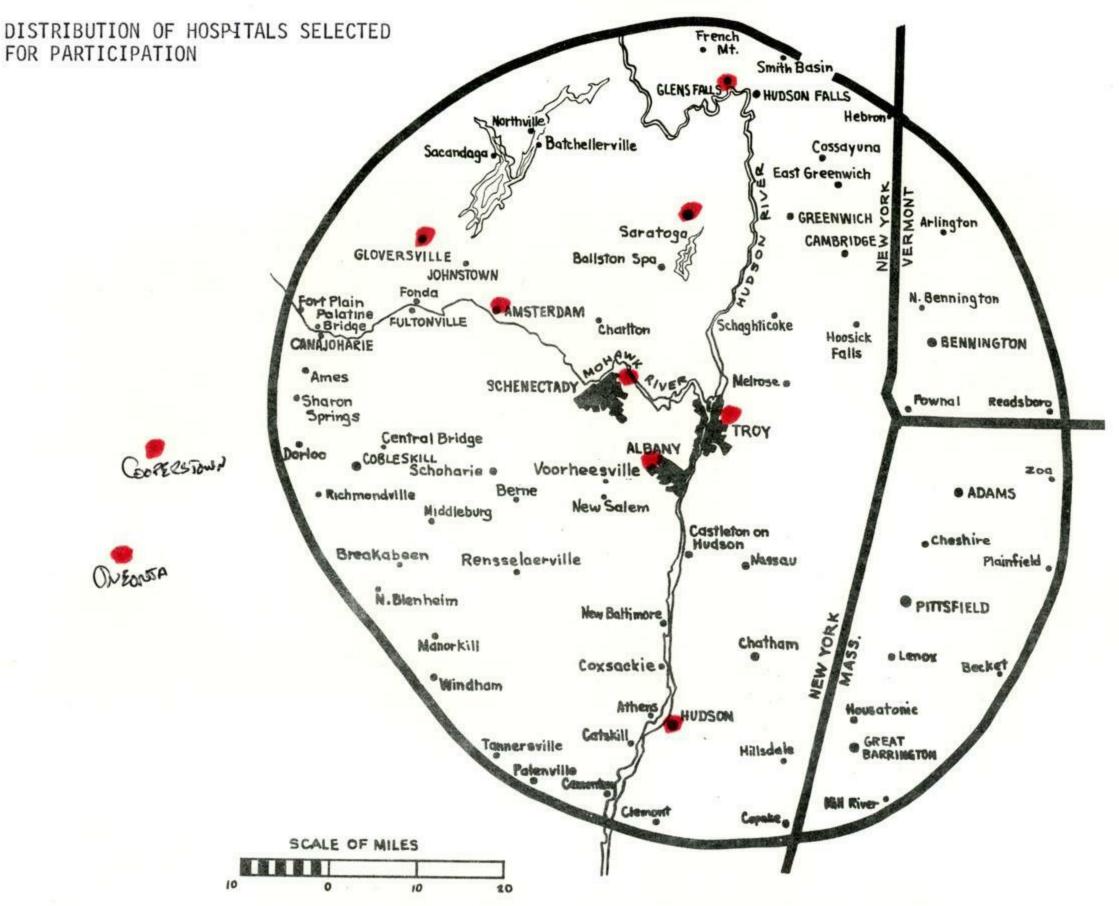
Physicians Hospital

alternate:

236 beds Plattsburgh, New York Champlain Valley Hospital

Plattsburgh

WMHT COVERAGE AREA



ANTENNA HEIGHT (above average terrain) 923'
CHANNEL 17 240 KW Visual 120 KW Aural
grade B contour

ELEMENTS OF THE BUDGET

PERSONNEL:

YEARLY SALARY % TIME

% IN \$

Project Director

Nursing Supervisor

Secretary

Clerk/Typist

Writer (manuals, promos)

Artist (manuals, promos)

TV Talent

Hospital Staff

Supervisor Instructors

Advisory Committee

Personnel Counselor

Evaluation Team

Television Staff

- 2 Producer/Director
- 2 Writer
- 2 Assistant Director

Floor Crew

Engineering

Administrative

ELEMENTS OF THE BUDGET (page 2)

SUPPLIES:	
Office	
Student	
Supervisor Instructor	
Hospital (medical)	
(non-medical)	
Art - manuals and promos	
Other	

FACILITIES:

Classroom

Office

Television Receivers

Symposia Space

ELEMENTS OF THE BUDGET (page 3)

SERVICES:

Symposia

Before Section 1

Section 2

After Section 1

Section 2

Insurance

Liability

Workmens' Compensation

Printing

3 Manuals

2 Reports

Duplicating

Scripts

Evaluation questionaire

Direct mail and other promos

Scripts

Inter-office

Statistical - evaluation survey

Telephone

Mai 1

Shipping

Transportation

Expense Account

Video-tape storage and handling

ELEMENTS OF THE BUDGET (page 4)

TELEVISION PRODUCTION:

Studio facility

Location facilities

Cameras and related equipment

In studio

On location

Motion picture facility

Sets

Props

Demonstration units

VTR editing

Motion picture editing

Graphics

Stock footage

Raw stock

Tape dubs

Promo spots

Radio

Television

Film transfer

Broadcast time

Section 1

Section 2

Remakes

3/15/65 Harry told derville ion to it about time to help Don't be said you're perfeetly right wouldn't Respanyone who criticize me & timbelle agreed. Thinks Button & Touley will be away most of the times Putterma wastes too much time. Told Finville Don Waited too long. Inville Said he agreed. Told him Rhea wanted to take over the station t Touley used to do Dusiness in people who sell. cars. Teather have and best + have him do a Asked him why an office nigro I suggested why a vigement consultant. Told Luville & go out for drive.

after

April 29, 1965

THE 12th ANNUAL MEETING

of the

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC.

which owns and operates the non-commercial, educational television station

WMHT, CHANNEL 17

SCHENECTADY, NEW YORK

ANNUAL MEETING APRIL 29, 1965

The major concern of the board in the year immediately past (as in the two preceding ones) has been the financing of the operation of WMHT. Every meeting of the executive committee and most meetings of the board have given primary consideration to this continuing problem.

It has been estimated that a satisfactory operating budget for an ETV station of our size is about \$300,000. Last year our budget was \$178,000, this year it is \$204,000, next year it will probably be \$250,000. Slowly we are closing the gap but it is an uphill fight made more difficult by the fact that the station is still burdened with nearly \$50,000 in debts.

At least four innovations this year have been made with a view to alleviating our financial problems - i.e.

- An expansion of our school service program including the installation of the first ETV-owned translator in New York state. Our vice- president, Mr. Rhea, gives detailed information on this project in his report on service to schools.
- The establishment of a patron classification of membership designed primarily for corporations and organizations to assure continuing income in sizeable amounts each year from other than public sources. Although only in its infancy this program looks promising.
- 3. The addition to our staff of a special projects director, Mr. Wm. Macdonald, who has the assignment of drawing up plans and making contacts whereby some of our local programing can be underwritten by contracts either with private educational institutions or corporations or with departments of the state and/or federal government. Although Mr. Macdonald only joined our staff February 1st many plans are already under way; we hope at least some of them will prove fruitful.
- 4. Last and most important has been the attempt by board members of WMHT to give leadership to a state-wide effort to obtain financial assistance for the operation and programing of ETV stations from the State Department of Education and the State University of New York.

Last June we took the initiative in calling a meeting in Syracuse of representatives of the boards and staffs of all 9 ETV councils in the state. (Only 3 of these councils operate stations; the others do limited programing in free time donated by commercial stations). A whole series of meetings on the subject have followed thruout the year. Several of us have interviewed in succession a number of officials in the State Education Department, Senator Brydges, former chairman of the state Legislative Education Committee, the chairmen of the corresponding committees in the Assembly and a number of other members of the Legislature on one or another of these committees. Our vice-president, Mr. Rhea, testified at the legislative hearings on the budget as did representatives of the Buffalo and New York City stations.

As a result of all this activity there has been included in the State Education Department budget and passed by the Legislature some increase in funds for ETV - notably a sum of approximately \$500,000 in a capital grant to be divided between

April 29, 1965

PRESIDENT'S REPORT . Mrs. H. M. Rozendall Continued Page 2

Rochester and Syracuse to help these stations get on the air. There is also some improvement in the method of assisting programing in local stations which will probably mean an increase from \$50,000 to about \$90,000 in fairly direct aid to WMHT.

Our other objective has been the installation of a state-wide network via microwave relay from New York to Schenectady and from here to Buffalo. (Rochester and Syracuse could of course be hooked in as soon as their stations are in operation). This was included in the Governor's budget for the State University of New York but has been eliminated by the Legislature. We are making every effort to get the needed \$625,000 restored in the supplemental budget with what success it is still too early to predict. Many members of the Mohawk-Hudson Council as well as of the council in the Buffalo area have responded promptly and generously to our appeal to write to Legislators on this subject and your board is very grateful for this help.

In addition to financial matters we have given careful thought to the growing field of cable TV as it affects our work. A study committee headed by Dr. George Maybury reported to the board on this subject but no action was taken since it was felt that the status of CATV is under considerable challenge and some aspects of its future uncertain. We did, however, write to all towns and municipalities in our 11 county viewing area asking that certain provisions protecting ETV be included in their contracts with CATV companies, and to the best of our knowledge this request has been complied with to date thruout our area.

A new board committee was established this year to work in the area of community relations with Mrs. Rena Posner and Mr. David Vrooman as co-chairman. They have worked with a number of local organizations and are considering including fund-raising in their future activities - possibly by an auction over the air.

In March we accepted with special regret the resignation of Mr. William Gold, a long time board member and immediate past president of our council, who is moving away from our area. The resignation of Dr. George Maybury, a former chairman of our curriculum committee, has been submitted though the board has not yet had an opportunity to act on it.

I know I speak for the membership at large as well as for the board in expressing our great appreciation to Don Schein, our station manager, and all his staff who work valiently and effectively long hours and under considerable handicaps to make educational and cultural TV available in our area.

I would also like to express my personal thanks to the members of your dedicated and cooperative board of trustees who have given countless hours and much effort to helping maintain and improve the services of the station.

Respectfully submitted,

K. S. Rozendowe

Mrs. H. M. Rozendaal

President - Board of Trustees - WMHT

MOHAWK-HUDSON COUNCIL ON ETV - WMHT-17

VICE-PRESIDENT'S REPORT - T.R. Rhea ANNUAL MEETING APRIL 29, 1965

Participating School Systems

There are 36 school systems, public, private and parochial, participating for the school year 1964-65. This is an increase of 11 school systems* over the previous school year. We continue to call upon and urge participation by 54 additional school districts in our signal area. If, and when a substantial number of these become participants, a reduction of the 2\$/pupil/year service fee would be possible. (A very dangerous statement since there never seems to be enough funds for educational purposes).

The installation of a translator (low power rebroadcaster), with considerable community help, brought the signal into the Schoharie Valley and enabled both Schoharie and Middleburgh to participate.

The establishment of community cable systems may further widen our range and enable more schools to participate, such as Utica, Kingston, Ilion, Little Falls, Mohawk, Frankfort, Herkimer, Pittsfield, Massachusetts and Dalton, Massachusetts.

Our failure continues to be right in the heart of the capital area. We do not have the participation of Troy, Albany and South Colonie, representing 27,000 students. Just how to interest these school systems in the value of ETV remains obscure. Even possible state matching funds for TV sets, building wiring, WMHT-17 service fees being available for the asking does not seem to move them.

We have received almost \$110,000 in service fees for the 1964-65 school year, with another \$5,000 almost certain to be realized.

State Aid for School Systems

In the NYSED budget for 65-66, just passed by the legislature, is \$800,000 for aid-to-schools for ETV. This is \$200,000 more than last year and its inclusion is due in no small measure to the political activities of the nine ETV Councils in New York.

We have importuned 37 school systems, not now using WMHT-17 services, to apply for these matching funds, so far without significant success. We have even offered to fill out the lengthy application forms for them.

*Brown School, Greater Bennington, North Colonie, Canajoharie, South Glens Falls, Hudson, Middleburgh, Saratoga, Schoharie, N.Y. State Div. of Youth (Cass Camp), and Watervliet

-C-

ETV has a lower priority in the minds of school boards and particularly administrators than does teachers salaries, new buildings, library facilities and appeasement of public clamor for lower taxes. There is also operating considerable inertia and reluctance to try the new. ETV in New York State needs to be given status in the minds of such administrators by their colleagues in their own professional gatherings. Two or three citizens appearing at a school board meeting and asking that their children be given the benefits of ETV can be enormously effective. The newly formed Regents Advisory Committee on ETV could usefully address itself to this problem in public statements.

Working teachers generally are very favorable to the use of ETV in their classrooms.

High School Scheduling Problem

With the possibility of state matching funds, it has been suggested that high schools could achieve more flexibility in using ETV in their many classrooms by owning a video tape recorder (VTR), picking up programs off the air from WMHT-17 at odd times, storing them on tape and playing them back when and as they needed them to meet their class scheduling. Some interest has been aroused in the area high schools. Equipment costs are on the order of \$15,000 per high school building (1/2 paid by the state) and operating and maintenance expense have to be considered so this is probably not economic for the very small high school.

Contracts for 1965-66 School Year

Contracts for WMHT-17 services were mailed to 100 school systems in our listening area early in January 1965. Replies are coming in slowly to date, probably because the school systems have been waiting until the legislature acted on the state-aid formula raise from 500 to 600 \$/student before they made their own budgets. The participation for 1965-66 cannot be predicted accurately at this time but a guess of \$125,000 in service fees is hazarded. Optimistically it may even reach \$140,000.

State-Wide Microwave Network

The money for this was contained in the State University of New York budget and was, unfortunately, eliminated by the legislature. We are trying to get it back in the supplemental budget.

A network for the interchange of programs is perhaps the most important development for state-wide ETV; for classroom program interchange; adult programming; cultural events; college programs; medical school closed circuit demonstration; police school programs; public health nurse instruction and the like.

An ETV broadcasting station without such a link to the outside world is a one-legged man in a foot race.

Service Fee Policy

It is the policy to charge a service fee of 2\$/pupil/year based on the enrollment K-12 taken on the previous October. This service fee is based on the total enrollment so that each school system may be fairly assessed in proportion to its size. It is not intended that the service fee be diminished because a particular class or grade does not use the programs because of scheduling difficulties or for other reasons. It becomes a hopelessly involved task to bargain for bits and pieces of the program. The supporting school systems determine the programs to fit their needs of that particular year. The supporting school systems have strong objections to other school systems bargaining for bits and pieces of programs at cut rates.

Because a school system takes some time to acquire TV sets and get its teachers trained in TV use, the following starting schedule has been established, again based on K-12 enrollment the previous October.

1st year .50 \$/pupil/year 2nd year 1.00 \$/pupil/year 3rd year, etc. 2.00 \$/pupil/year

A school system is expected to progress to the full 2\$/pupil/year rate in three years or drop the program.

Some school systems because of terrain have school buildings that are outside the signal range and some inside the signal range. Such special cases can be negotiated.

MOHAWK-HUDSON COUNCIL ON ETV - WMHT-17

MEMBERSHIP CHAIRMAN'S REPORT - MRS. FREDERICK WHITE

ANNUAL MEETING APRIL 29, 1965

Our original fund campaign as you know, was in 1962; so by June of 1964, most of our contributors to that campaign had completed paying their pledges. Therefore, in July, we initiated a new policy, eliminating pledges, and having only WMHT memberships. The Executive Board decided upon the following categories: \$10 for an individual member, \$15 for a family, and \$25 for a Donor.

Then in January, 1965, at Mr. Touhey's suggestion, we added a new category - that of Patron at \$100 yearly. Patrons have their names listed in our monthly program schedule; their names are shown over the air; and they receive a framed certificate of appreciation. Already, 34 individuals and businesses have become Patrons (some giving far more than \$100), and we have great hopes that we will have many additional Patrons in the coming months. These Patrons have been called on personally by our Board members, and to all of them who have taken time from their busy schedules to do this, we are most grateful.

Membership renewal letters are sent to all of our regular members a year from the date of their last contribution by our efficient office staff. But we have found that typed letters from the office in WMHT envelopes to prospective members do not receive the attention that personal letters do; so in addition to the 70 monthly renewal letters, I also send out 50 handwritten letters a month. From the latter, we are averaging about one new member for every 5 letters mailed.

Unfortunately, this year we have lost many of our smaller 1962-63 campaign contributors, who have not become \$10 members. This was a calculated risk setting specific membership fees, but fortunately, we have more than made up the difference in money received. As a recent New York Times editorial on ETV stated, "For nearly a half-century Americans have been accustomed to free radio and television, a euphenism for letting the advertiser pay the bill." This we think, in part, explains our difficulty in obtaining memberships.

The article also stated that less than ten percent of the annual budget of WNDT in New York came from small contributions from individual viewers. We are disappointed that we were not able to increase the number of members this year, but we are pleased that we did raise at least 10% of our budget from memberships. Our total amount received in memberships since the last annual meeting on April 20, 1964 is \$21,239.61 from 831 members.

Our plans for the future include informational "Teas for ETV" at members' homes in various communities in our viewing area, (Mrs. Posner's idea) and a membership drive in Glens Falls this Spring. We would hope these new ventures will encourage more people to become members. But in the meantime, we are continually grateful to the 700 loyal families and businesses which have contributed to us each year since our inception, and for the many heart-warming letters enclosed with their membership checks.

Respectfully submitted,

Janet S. White

Mrs. Frederick White

Summary of Cash Receipts and Disbursements For the Month of March 1965

For Eight Months Ending March 31, 1965

	Current Month	Eight Months
Cash Balance, Beginning of Period	\$ 95,532.66	\$7,505,28
Receipts		
Schools	\$ 6,200.00	\$ 100,088.00
New York State		51,000.00
Commercial TV Stations		2,500.00
Other Programing	184.42	3,384.42
Membership & Pledges	2,629.00	12,173.36
Sale of Production Manuals		106.00
Federal H.E.W. Grant, Other	50.00	81,863.00 -a)
Total Receipts	\$ 9,063.42	\$251,114.78
Disbursements		
Salaries	9,709.30	68,997.99
Taxes (on Employees' salaries)	338.23	2,711.05
Health, Accident & Disability Insurance	341.45	2,345.97
Advertising & Promotion		498.39
Association Fees & Network Program Expenses	1,150.00	6,751.19
Books, Magazines, Periodicals	46.78	371.18
Film Rental		6.00
Graphics	237.80	1,322.86
Interest Expense & Bank Service Charge	92.00	869.39
Light & Power	702.41	4,658.88
Outside Professional Fees	distribution of the second	360.00
Maintenance Expense	1,117.65	13,050.05
Office Supplies	150.35	660.34
Outside Program Services	1,203.08	4,011.17
Postage & Freight	213.46	2,078.97
Printing	385.90	2,117.66
Publishing		1,441.67
Rent (Equipment)	897.35	5,967.35
School Service Work	(321.49)	(699.53)
Scene on 17	203.78	3,099.48
Scenery & Stage Properties		64.12
Mobile Unit	54.41	914.59
Talent	2.11.12	1,475.00
Telephone & Telegraph	343.73	2,817.51
Travel & Living	142.00	2,491.32
Videotape	982.70	13,016.70
Insurance	400.00	1,065.00
Equipment	49,041.00	74,512.50
Notes Payable	500.00	4,000.00
All Other Expenditures	1,029.55	2,579.66
Excess Withholdings from Employees Over Remittance	(33.58)	(604.62)
Total Disbursements	\$ 68,927.86	\$222,951.84
Cash Balance End of Period	\$ 35,668.22	\$ 35,668.22

a) Includes \$81,813.00 committed to purchase of capital equipment.

Income Statement

For Eight Months Ending March 31, 1965

	Actu	al	Budge	t
	March	Eight Months	Eight Months	Total Year
Income	\$ 9,583.00	\$ 76,664.00	\$ 76,700.00	\$115,000.00
Schools New York State Programing	4,250.00	34,000.00	34,000.00	51,000.00
New York State Programing	384.42	12,984.42	8,650.00	13,000.00
All Other Programing	4,379.00	13,923.36	10,000.00	15,000.00
Memberships & Misc. Pledges	4,379.00	4,000.00	2,650.00	4,000.00
Commercial TV Stations	u .	4,000.00	2,050.00	+,000.00
Sale of Production Manuals,	50.00	166.00	400.00	600.00
Other	50.00		\$132,400.00	\$198,600.00
Total Income - a)	\$ 18,646.42	\$141,727.78	9132,400.00	\$198,000.00
Expenses				
Salaries	\$ 9,709.30	\$ 69,948.13	\$ 70,880.00	\$106,320.00
Taxes	338.77	2,892.71	4,933.00	7,400.00
Health, Accident & Dis. Ins.	368.10	2,835.57	2,160.00	3,240.00
Advertising & Promotion	(47.52)	377.98	160.00	240.00
Association Fees	(300.00	7,314.97	2,000.00	3,000.00
Graphics	194.98	941.02	1,200.00	1,800.00
Light & Power	702.41	4,658.88	4,800.00	7,200.00
Outside Professional Fees		260.00	480.00	720.00
Maintenance Expense	1,942.34	9,905.65	9,334.00	14,000.00
Office Supplies	181.67	296.10	400.00	600.00
Outside Program Services				
Eastern Ed. Network	85.00	85.00	3,333.00	5,000.00
In-School	578.08	1,250.53	3,200.00	4,800.00
Other		857.02	800.00	1,200.00
Postage & Freight	333.36	2,078.36	2,000.00	3,000.00
Printing & Publishing	46.28	3,661.13	3,200.00	4,800.00
Rent, Equipment	1,007.35	5,247.35	7,200.00	10,800.00
School Service Work	63.36	(47.05)	800.00	1,200.00
Scene on 17	457.61	3,508.88		
Scenery & Stage Properties		(114.35)	480.00	720.00
Mobile Unit	75.60	935.78		
Talent		1,475.00	1,466.00	2,200.00
Telephone & Telegraph	335.43	2,589.36	2,400.00	3,600.00
Travel & Living	217.00	2,134.28	1,600.00	2,400.00
Videotape	102.00	8,579.85	11,334.00	17,000.00
Insurance - General	793.11	1,605.91	800.00	1,200.00
All Other	1,308.33	3,687.41	800.00	1,200.00
Total Expenses	\$ 18,492.56	\$136,966.26	\$135,760.00	\$203,640.00
Income Over/(Under) Expenses	\$153.86	\$ 4,761.52	\$ (3,360.00)	\$ (5,040.00)

a) - Excludes \$81,813.00 received from Federal Health, Education & Welfare Department for use in purchasing capital equipment. This represents one-half of total grant. \$72,000.00 was expended for equipment at the end of March.

Balance Sheet March 31, 1965

Assets	A	s	s	e	t	s
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Assets		
Current Assets Cash		35,668.22
Accounts Receivable		
Pledges	\$ 3,420.96	
Schools	14,912.00	
School Service Work	40.80	
Scene on 17 Advertising, Other	2,607.50 20,981.26	
Less: Reserve for Accounts Receivable Pledges (3,420.96) Schools (14,912.00)	10, 222, 06	
Total Income Province	18,332.96	2 648 30
Total Accounts Receivable		2,648.30
Prepaid Expenses		
Inventory	50.50	
Postage Meter	55.82	
Cash Advances	128.07	
Image Orthicon Tube	1,160.00	
Total Prepaid Expenses		1,394.39
Total Current Assets		39,710.91
Noncurrent Assets		
Land	250.00	
Antenna & Towers	21,085.44	
Test Equipment	7,379.31	
Office Furniture and Equipment	8,171.42	
Studio and Broadcasting Equipment	119,930.17	
Transmitter Equipment	47,979.86	
Total Noncurrent Assets		204,796.20
Total Assets		\$244,507.11 -b)

- (a Includes \$9,813.00 From Federal HEW Grant which is committed to capital equipment purchases.
- (b Excludes 1) \$81,813.00 representing second half of Federal HEW Grant
 - 2) \$52,950.00 first cost value of a videotape recorder presently being used at WMHT on which title will be received in January 1967 from the National Educational TV and Radio Center.
 - 3) \$90,000.00 estimated value of a transmitter on which a title option is held by WMHT.

MOHAWK-HUDSON COUNCIL ON EDUCATIONAL TELEVISION, INC. Balance Sheet March 31, 1965

Liabilities and Net Worth		
Liabilities		
Current Liabilities		
Accounts Payable	\$ 24,204.02	
Notes Payable-Within One Year	6,000.00	
Federal Income Tax Withheld	1,031.73	
State Income Tax Withheld	163.05	
F.I.C.A. Taxes Withheld	309.59	
Disability Insurance Withheld	222.32	
F.I.C.A. Taxes Payable-Station's Portion	395.27	
Disability Insurance Payable-Station's Portion	222.32	
Annuity Payments Withheld	931.73	
Total Current Liabilities		\$33,480.03
Deferred Revenue		
Schools	24,649.00	
New York State	17,000.00	
Total Deferred Revenue		\$41,649.00
Notes Payable-Longer than One Year		13,000.00
Total Liabilities		88,129.03
Net Worth		
Net Worth as of July 31, 1964	65,420.05	
Current Year's Operation	76,761.52-a)
Reserve for Capital Expenditures	4,383.51	91
Reserve for Capital Expenditures-HEW Grant	9,813.00	
Total Net Worth		156,378.08
Total Liabilities and Net Worth		244,507.11

(a - Reflects \$4,761.52 from "normal" operation and \$72,000.00 from Federal HEW Grant.

MOHAWK-HUDSON COUNCIL ON ETV - WMHT - 17

CURRICULUM COMMITTEE CHAIRMAN'S REPORT - Donald E. Putterman - ANNUAL MEETING APRIL 29, 1965

Members of the Curriculum Committee contributed much time and effort in expanding the curriculum activities of the Mohawk-Hudson Council on Educational Television.

Some aspects of this expansion include establishing the newly-created position of Coordinator of School Programming, formation of a Curriculum Liaison Committee, and a first major step in resolving the dilemma of scheduling programs for the secondary schools.

In addition of a full-time person to serve as Coordinator of School Programming was a much-needed and important step toward achieving a closer relationship between the classroom teacher using educational television and the people of WMHT. In addition, Erik Van de Bogar as coordinator has been able to serve with our Curriculum Committee in a much broader capacity than when he was producer of in-school programs. He has also been instrumental in organizing and directing the activities of the Curriculum Liaison Committee, a committee consisting of a representative invited from every participating school district in the viewing area.

Liaison Committee members have been able to assist in several projects requiring coordination and personal involvement in gathering information about the use of educational television programs in their own districts. A viewing inventory was prepared and disseminate to all teachers in the viewing area. Curriculum Liaison Committee members were responsible for collecting these and returning them to WMHT, and more than 900 of these were returned a tribute to the splendid job these school district liaison people did.

Most recently, a meeting of area secondary school principals, supervising principals, and superintendents was held during which several possibilities were explored to finally solve the problem of how to schedule programs for the secondary schools. Installation of a video tape recorder in a secondary school could provide that school with an opportunity to tape programs, retain the tapes, and use the tapes as often as desired. When deemed appropriate, the tapes could be erased and new programs taped.

Since that meeting progress has been made, and it is possible that six area high schoo may open school in September 1965 with the advantage of some truly outstanding E.T.V. program series used to supplement the curriculum in many subject disciplines.

We look forward to more new programs produced locally during the coming fiscal year the ever before, and this as a result of the work of many members of curriculum subcommittees. These subcommittees are now in the process of finalizing recommendations to the Curriculum Committee for decisions regarding programs selected for 1965-1966.

We wish to acknowledge the contribution made to E.T.V. by Miss Laura Enders, Niskayuna Public Schools, and Dr. George Maybury, Schalmont Central Schools, for their dedicated service to our committee. To both of them go our gratitude for their conscientious involvement since the inception of our committee, and particularly to Dr. Maybury for his untiring efforts as the first chairman of this committee, seeing it through the early difficult year On behalf of the members of the Curriculum Committee, I thank them both for the years spent working with our committee.

This has been a vital, exciting year for WMHT. We of the Curriculum Committee were pleased to serve the schools in our area on this committee.

April 29, 1965

U. S. Commissioner of Education, Francis Keppel, was recently quoted on the editorial page of a Schenectady newspaper. In his statement on educational television, he spoke about the "crucial need for imagination -- of the curse of 'the conventional, the routine and the timid'." He called for ".... the education that finds itself in everything that is of value in living, and that addresses itself to everyone who is genuinely rather than perfunctorily alive."

The Curriculum Committee will seek to implement this point of view in its work during the coming year.

Respectfully submitted,

Donald E. Putterman

Chairman - Curriculum Committee

Donald E. Lutterman

MANAGER'S REPORT - Donald E. Schein

ANNUAL MEETING APRIL 29, 1965

I must confess that before I began to write this report I glanced at the one I wrote last year. It was too long!

What I noticed particularly was that our concerns were somewhat different then. And I imagine they'll continue to change somewhat from year-to-year.

Not that our concern about being able to pay bills has changed. It hasn't. Nor have we been any less concerned about quality this year. With \$163,000 from the Department of Health, Education, and Welfare we have new studio, videotape and microwave equipment that has already made a difference. And it will make for greater reliability and less maintenance in the coming months.

But this year we have been able to be even more concerned about programs. Programs are our only product. And we want more and more people to sample our products. We feel that given a few samples people will want more of our products.

How can we get samples into enough homes? And by enough I mean as many homes as have television plus all those that don't as yet.

The answer is obvious to me. We must do programs that are talked about by many people. Programs that make sense--that educate--that interest--that are needed--and are wanted.

One needs only to read the daily papers to see dozens of subjects that cry out for attention to the end that we all live better lives--young and old alike. Perhaps our motto should be, "Fewer programs for the few; more programs for the many."

Our program schedule is made up of programs during the day for the schools and programs during the late afternoon and evening for people at home.

School programs are determined by the Curriculum Committee under the leadership of Donald Putterman. This Committee functions through subcommittees and the School Coordinator to determine the needs of the member schools and the selection of program series to meet these needs.

This year contacts with nine hundred teachers in the schools were followed up by evaluation of each of the series broadcast at the elementary school level. The results indicated to the subcommittees which programs were performing a service and the areas where improvement was needed. Armed with these facts we made curriculum decisions for next year.

During this school year we have broadcast the following series.

Manager's Report, continued

Science

*Outdoor Surprises - K-1 Land and Sea - Gr. 3

*Science 4 - Gr. 4

Exploring Nature - Gr. 5

Science 6 - Gr. 6

Language Arts

Wonder of Words -Gr. 3-4

*Library Skills - Gr. 5-6 *Treasure in Books - Gr. 4-5-6

Tell Me a Story - K-2

Sounds to Say (Phonics) K-1

Foreign Language

Parlons Français - Gr. 3

*French II - Gr. 4

*French III - Gr. 5

Physical Education - K-6

Secondary

*Newstime

Problems of American Government

Major American Books

Survival In The Sea

Horizons of Science

Fine Arts

*Understanding Music I - K-2

*Understanding Music II - Gr. 3-4

*Understanding Music III - Gr. 5-6

*Animals and Art - Gr. 3-6

*It's A Wonderful World - K-3

Art At Your Fingertips - Gr. 5-6

Social Studies

*Newstime - Gr. 3-4-5

*Newstime - Gr. 6-7-8

Places in the News - Gr. 5-6

*Regional History - Gr. 4-6

Math

*Speaking of Numbers - Gr. 5-6

In-Service

*Ages of Math

*The Third R

*Math for Modern Parents

Books for Our Times

Writers of Today

The German Hour

Cultures and Continents

American Literature

*indicates series produced by WMHT.

Several sources of programing have been tapped for the in-school schedule. They include:

2 National Educational Television

11 Eastern Educational Network Stations- Boston, Pittsburgh, New York City

10 State Education Department's Videotape Library

13 WMHT Videotape Library

During the past year our schedule has included several programs which have been produced at WRGB by our School Producer, Brita Peterson. They are:

French II with Glenn Walrath

French III with Vyvian d'Estienne

Physical Education with John Grant's Schenectady Schools Physical Education Staff

Newstime for Grades 3,4,5 with Thomas Lindsay

Newstime for Grades 6,7,8 with Donald Young

Music III with Katherine Turnbull

It's A Wonderful World with George Weinheimer, Edith Wolf, and Alexander Martin

One of our locally produced evening programs this year has been under the direction of Willard Stone, our Production Manager. Will has worked closely with Beverly Johnson, Coordinator of the Arts Councils, Louise Heinmiller and Sven Peterson, Co-Producers of The Lively Arts, to bring our viewers a preview of some of the outstanding cultural opportunities and experiences available in the area. In addition, Will, as Production Manager, does so many different things that it is impossible to identify them all. He is responsible for each production that is presented in our studios and somewhere he even manages to find a volunteer crew to man the cameras.

Manager's Report, continued

Other evening programs are the responsibility of Bill Manley, our Community Producer-Director. He has been producing a series called Editor's Corner in which four editors of high school newspapers discuss subjects of their own choosing. He also produces and directs Forum 17, our town-meeting-of-the-air, in which Professor Manfred Jonas of Union College acts as moderator.

Mary Buys, our Program Manager, has combined the best of National Educational Television, Eastern Educational Network, and WMHT, and whatever other sources are available to give you a program schedule that we hope appeals to you. And June Buteau, working only on a half-time basis corrals all the material plus a good deal she writes herself and puts out our monthly program guide, Scene on 17, for which we have received so much favorable comment. Our circulation, by the way, is now 11,000 copies each month. June has been ably assisted by Lea Anderson, our Graphics Director, who in addition to working on Scene on 17, has been responsible for the many creative visuals you see on the air.

Our Coordinator of School Programing, Erik Van de Bogart, in addition to the responsibility for the school programing of the station has the task of calling on schools and working with faculties on the use of television. He is also busy working with curriculum committees in evaluating and improving the curriculum of the school program of the station. Assisting Erik, WMHT's right arm in the schools, is Frank Kraus, our field technician who makes sure that all schools are receiving the best picture and sound we can give them.

Our devoted engineers under the direction of Dave Hutton have managed to keep old equipment going and make the transition to the new without losing air time. Their goal is to reach technical quality that compares favorably with the best of the commercial stations. This year they have been helped by Tim Linville, Bill Coffey, and Irv Abrams of the G. E. Research Laboratory, and Dan Smith from WTEN, all of whom have volunteered their efforts.

Providing us with instant sunshine throughout the day and even when the weather is bleak outdoors is Mona DeGroff, our receptionist. Mona's is the cheerful voice you usually hear on the telephone when you call WMHT. With the able assistance of Eileen Glennon, Mona masterminds the many clerical and typing responsibilities that are necessary each day.

The person who really keeps things going is Dorothy Bell, whose fine capabilities are evenly matched by her desire to make WMHT outstanding. As my Administrative Assistant she can always be counted on for good judgment in the many decisions that have to be made and for the responsibility to carry through a multitude of duties.

Dan Sweeney is back from his stint with the Army once again officiating in the mailroc filling in during studio productions, and operating the offset machine, which among other things, is making this annual report available to you.

It is impossible to include everyone in such a brief summary and I apologize if I have inadvertently left out anyone.

In concluding I would like to thank the many volunteers who have helped in so many way and among them I count our wonderful Board of Trustees and indefatigable Executive Committee and Officers. They are the ones who are really responsible for our major gains this year.

And, finally, to you, our viewer, we owe our greatest debt of appreciation, for withou your interest in what we are doing and without your encouragement there could be no WMHT. With your help we will continue to grow in stature and service in this unique twentieth century educational medium.