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16 January 1978

Reinhard Bendix
University of California
Department of Political Science
Berkeley, California 94720

Dear Professor Bendix:

Thank you for your letter of 22 December concerning our invoice for back volumes of EUROPEAN JOURNAL OF SOCIOLOGY.

We have supplied Volumes 15, 16 and 17 as requested in your letter of 29 October 1977. The correct back volume price is \$45.00 per volume. I have checked our records to locate an announcement stating that back numbers are \$12.00 but I cannot locate any notice that states the price as other than \$45.00. Could it be that the announcement you refer to was sent by the previous publisher? If you have a copy of it please send it on to me. If such an announcement was made we will, of course, adjust the invoices accordingly.

Thank you for your attention. If I can be of further assistance to you please contact me.

Sincerely yours,

Harry Florentine, Manager
Journal Department

HF:jeph

27 January 1978

Mr. Harry Florentine
Journal Department
Cambridge University Press
32 East 57 Street
New York, N.Y. 10022

Dear Mr. Florentine:

Thank you for your letter of January 16th.

When I placed my order for back volumes of the European Journal of Sociology my last number for 1973 listed the price for back volumes at \$10.--. In 1974 the price went up to \$12.--, in 1975 to \$18.--, in 1976 to £ 7.50, and in 1977 the announcement is too confusing to permit a clear conclusion. At no time was it made clear that, to quote your letter, "the correct back volume price is \$45.-- per volume." Even if the prices I have quoted were for single numbers and hence were to be doubled, none of them would come to \$45.--

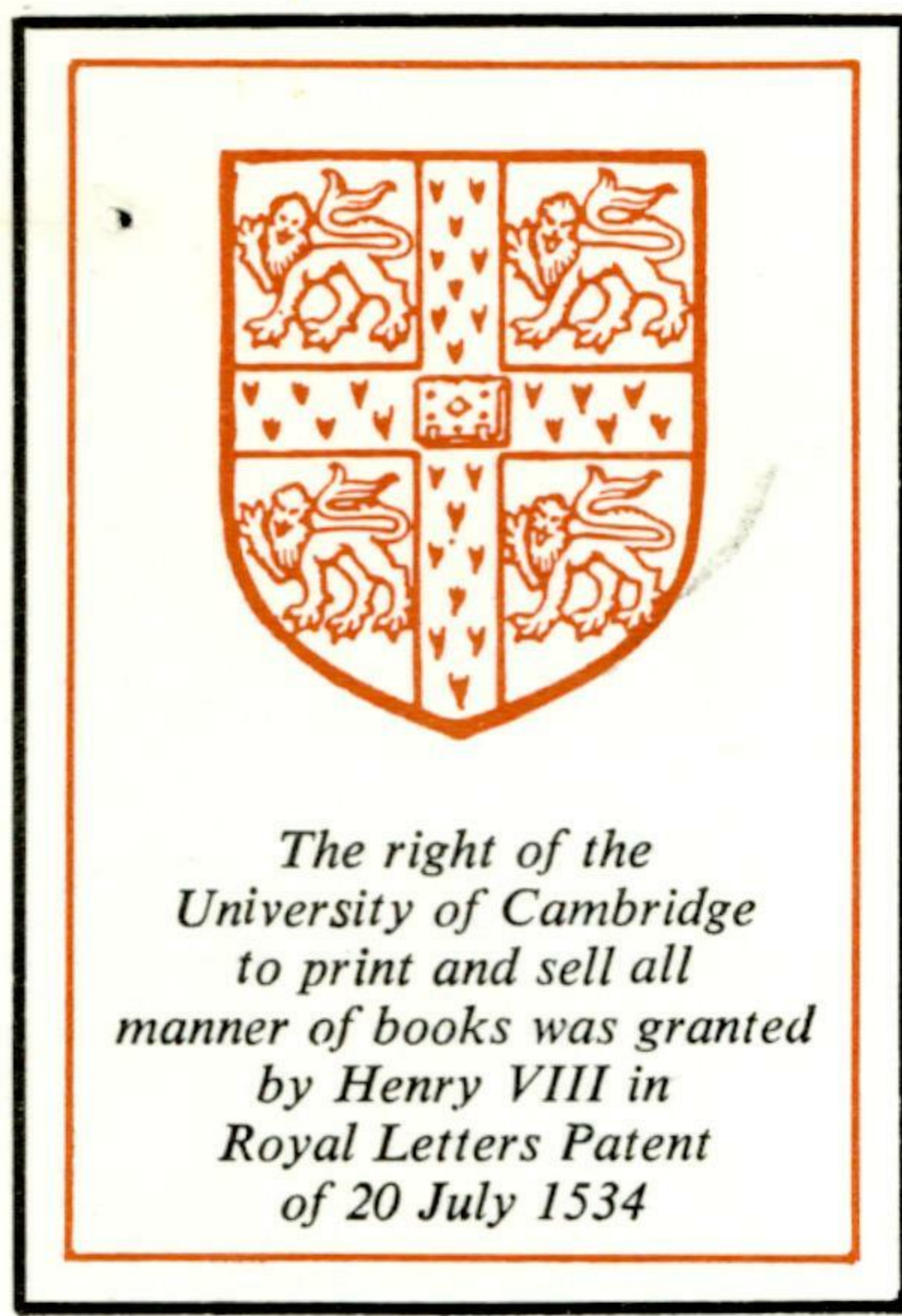
Let me add that I was a personal subscriber to the Journal from its first issue, not an institution or library subscriber. I simply cannot afford \$45.-- per volume and will have to return the volumes sent to me, if that indeed is the price. But the fact remains that I am not aware of any announcement which indicates this as the price for back volumes. The prices I have quoted are listed inside the cover of the volumes cited; I therefore do not bother to xerox these since you can easily check this in your office.

I shall hold the volumes here until I receive your further response and then perhaps return them to you.

Sincerely,

Reinhard Bendix
Professor

RB:mm



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13 February 1978

Professor Reinhard Bendix
University of California
Department of Political Science
Berkeley, California 94720

Dear Professor Bendix:

Thank you for your letter of 27 January in reply to my letter of the 16th concerning the back volumes of the EUROPEAN JOURNAL OF SOCIOLOGY.

As I stated in my previous letter the correct rate for back volumes is \$45.00 per volume. Having said that I want to tell you that because of special circumstances we are making an exception for you. Since you have subscribed to the EUROPEAN JOURNAL OF SOCIOLOGY from the very first issue, and since you are renewing your subscription for future years, I feel that special consideration is warranted. We therefore are negating the \$45.00 price and are charging you \$17.50 per volume. Since there are three volumes involved the amount due the Press is \$52.50. This \$17.50 rate is the current subscription rate for individuals in 1978 but because of the special circumstances we are extending it to the three back volumes we supplied to you. Therefore, please send us your check in the amount of \$53.14 (includes postage and handling) and we will apply it to invoices M0898503 of 8 December 1977 and invoice M0897922 of 30 November 1977. The remaining amounts on these two invoices will be credited.

I trust that this special consideration meets with your approval. Please let me know if I can be of further assistance to you.

Sincerely yours,

Harry Florentine, Manager
Journal Department.

HF:jeph