Collected System Dynamics Works On Recent Real Estate Dynamics

Martijn Eskinasi, PBL Netherlands Environmental Assessment Agency

Outline

- 1. System Dynamics is perfect for complex policy decision making
- 2. But it is not yet changing the world sufficiently
- 3. Possibly because we specialize in method rather than in substance
- 4. There are few position papers of SD works in a particular field
- 5. We try to do so for recent SD works on real estate dynamics

Connection points

• Real Estate Economics and System Dynamics share basic concepts: stocks, flows, feedback

- REE research must focus on actor decision making in the market (diPasquale, 1999)
- Data gaps hamper REE reseach (diPasquale, 1999)
- RE cycles and crises need information delays and institutional feedback (Wheaton, 1999)

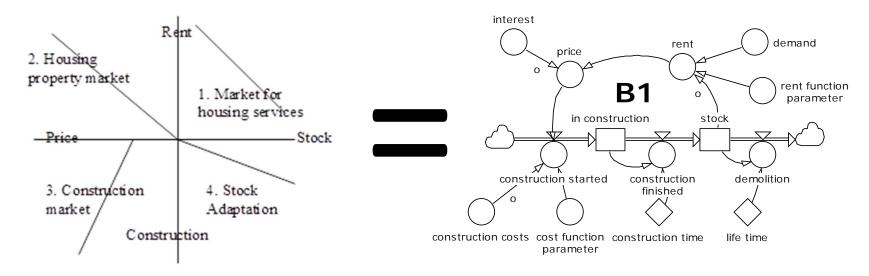
Embryonic SD present in REE

Di Pasquale & Wheaton's (1999) four quadrant model (4QM) describes feedback between three main real estate submarkets:

- 1. Market for office, housing, commercial space
- 2. Market for real estate finance and mortgages
- 3. Real state construction market

4QM in REE form

4QM in SD form



Treasure cove: SD Bibliography

- Over 150 entries on urban, housing & real estate
- Urban Dynamics School: classic and modern
- Local Dutch School, starting from Vennix (1996)
- Real Estate Dynamics School (from ca. 2008)
- Use of main stream REE literature
- Interest in cycles and actor behavior

SD on housing vacancies

Barlas ea (2007), Özbas ea (2008)

- Developer in oligopoly market
- Backward expectations
- Rigorous sensi analysis:

Factor	Impact on
Construction time	Cycle length
Sale times	Cycle amplitude
Profit margins	Final prices

Mashayeki et al (2009)

- 4QM with vacancies
- Cycle producing mechanisms
- Rental: supply lag, no vacancies
- Owner occupied: vacancies and supply lag
- Both oscillate, rental does not without supply lag
- Elasticity & unit consistency?

SD on real estate finance

Household finance and equity:

Mukerji & Saeed (2009)

Regulation of secondary mortgage market

Hwang et al (2009)

Construction finance and output

Rafferty & Farshchi (2009)

SD and speculation loops

Market structure causes cyclic behavior, but external trigger needed (demand, interest)

Hu & Lo (1992); Jie Chen (2007)

Questionable boundary adequacy:

- is the RE market separable from the economy?
- Any interaction models?

SD and government interventions

Controversial measures taken in Korea:

- Short term benefit, long term drawback
- Policy discourse ignores speculation
- Park et al (2008)

Subsidies, land use planning and land market

- Residual land pricing links construction to price growth rather than price level
- Eskinasi et al (2011)

Conclusion and discussion

- Strong connection points between REE and SD
- SD works extend REE scope & methods
- Interesting studies on vacancies, finance, speculation and government interventions
- Debates: myopic / rational; operational/ statistical
- Thematic specialization may help SD connectivity
- Isomorphism not necessarily helpful

References

- Atefi Y, Minooei F, Dargahi R (2010) Housing Affordability: A study of real estate Market in Iran, conference paper)
- Barlas Y, Özbaş B, Özgün O (2007) Modeling of Real Estate Price Oscillations in Istanbul, http://www.systemdynamics.org/conferences/2007/proceed/papers/BARLA342.pdf [29 Jan 2012 13:00 CEST]
- Chen J (2005) Modeling Shanghai Real Estate Market: Dynamic Insight into the Sustaining House Price Growth, http://www.systemdynamics.org/conferences/2005/proceed/papers/CHEN102.pdf [29 Jan 2012: 13:11 CET]
- DiPasquale D & Wheaton WC (1996) Urban Economics and Real Estate Markets, Prentice Hall, Upper Saddle River NJ
- DiPasquale D (1999) Why don't we know more about housing supply? Journal of Real Estate Finance and Economics 18:1 9-23
- Eskinasi M, Rouwette EAJA, Vennix JAM (2011) Houdini: a system dynamics model for housing market reforms, [http://www.systemdynamics.org/cgi-bin/sdsweb?P1101+0 Sept 01, 2011 12:24 CEST]
- Forrester JW 1969. *Urban Dynamics*. Pegasus Communications: Waltham, MT.
- Forrester JW (2007) System Dynamics: the next 50 years, System Dynamics Review 23 359-370
- Hu GG, Lo SH (1992) Understanding cyclical patterns of Taiwan's housing market: a system dynamics approach http://www.systemdynamics.org/conferences/1992/proceed/pdfs/hu247.pdf [29 Jan 2012 13:14 CET]
- Hwang S, Park M, Lee HS (2009) Korean Real Estate Market Mechanisms and Deregulation of Mortgage Loans: Qualitative Analysis http://www.systemdynamics.org/conferences/2009/proceed/papers/P1174.pdf [29] Jan 2012 13:16 CET]
- Mashayekhi AN, Ghili S, Pourhabib A (2009) Real Estate Cycles: a Theory based on Stock-Flow Structure of Durable Goods Markets, http://www.systemdynamics.org/conferences/2009/proceed/papers/P1243.pdf [Sep 27, 2011 14:44 CEST]
- Park M, Lee MH, Lee HS, Hwang S (2010) Boost, Control or Both of Korean Housing Market: 831 Countermeasures, Journal of Construction Engineering and Management 136(6)
- Mukerji & Saeed (2011) Likely Causes of the US Housing Market Crisis: A System Dynamics Investigation <u>http://www.systemdynamics.org/conferences/1985/proceed/mosek575.pdf [29 Jan 2012 13:19 CET]</u>
- Rafferty M, Farshchi M (2009) Simulating the UK Housing Market, http://www.systemdynamics.org/conferences/2009/proceed/papers/P1141.pdf [29] Jan 2012 13:22 CET]
- Richardson GP (2011) Reflections on the Foundations of System Dynamics: System Dynamics Review 27 219-243
- Wheaton WC (1999) Real Estate Cycles: some fundamentals, Real estate Economics 27(2)